

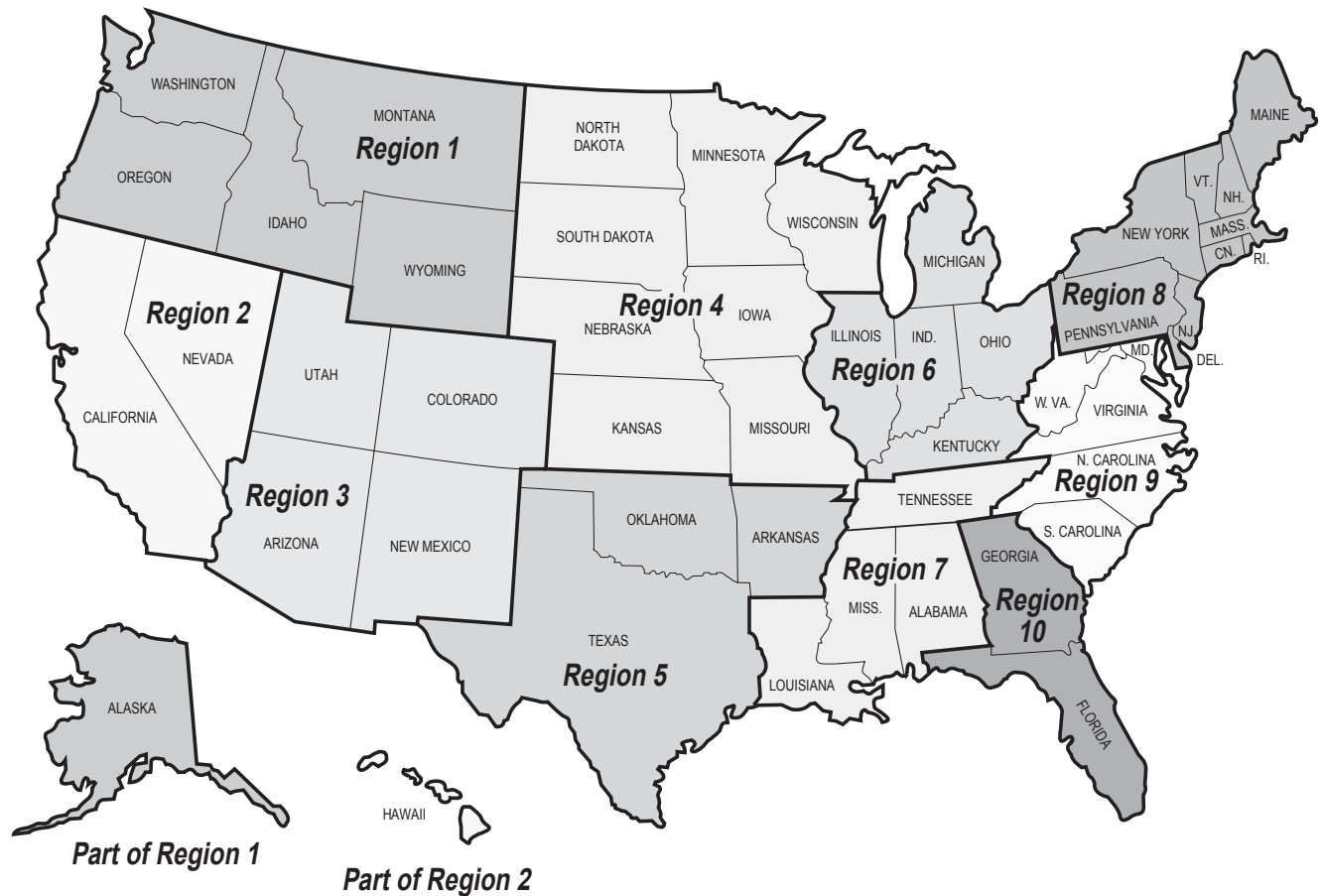


THE NATIONALS<sup>SM</sup> 2012

## REGIONAL MAP



NAHB National Sales & Marketing Council



You can be a winner in your region — and across the nation — by entering The Nationals<sup>SM</sup>! In the individual achievement categories, which include Rookie, Salesperson, Sales Manager, and Marketing Director, you will compete within your region; if you are selected as the winner for your region, you will then advance to the national competition.

In the marketing categories, Regional winners will also be selected for each category. The top five vote recipients in each category will become Silver finalists.

Individual Regional, Silver, and Gold winners will be announced and recognized at The Nationals<sup>SM</sup> Awards Gala on January 12, 2011 during the NAHB Convention in Orlando, Florida, as well as in the Sales & Marketing Ideas magazine.