

**Individual and Council Awards**[Order Duplicate Trophy](#)

In individual achievement categories, you competed within your region. If you were selected as the winner within your region, you have then been honored with a Silver Award, and are the finalists for the National Gold Award, which will be announced and presented on January 19th in Las Vegas. Silver Award Plaques will be shipped the week of January 19th to the entrant.

Region #	Name of Individual	Location	Builder
<b>Cat. 1</b>	<b>Rookie Sales Person of the Year</b>		
Region 1	<a href="#">Brett Grantham</a>	Portland, Oregon	D.R. Horton
Region 2	<a href="#">Cassandra Fitzgerald</a>	Newport Beach, California	The Ryness Company
Region 3	<a href="#">Elizabeth Wronski</a>	Tempe, Arizona	T.W. Lewis Company
Region 5	Katharine Dobson	Norman, Oklahoma	Ideal Homes
Region 6	<a href="#">Erin Whitehead</a>	Chesterfield, Missouri	Taylor Morley Homes
Region 7	<a href="#">Cyndi McKinney</a>	Franklin, Tennessee	The Jones Company
Region 8	<a href="#">Sheena M. Guido</a>	New York, New York	The Marketing Directors, Inc.
Region 9	<a href="#">Barbara Knauth</a>	Virginia Beach, Virginia	Rose & Womble Realty
<b>Cat. 2</b>	<b>Sales Person of the Year</b>		
Region 1	<a href="#">Bob Raczkowski &amp; Daisy Mallari</a>	Portland, Oregon	Legend Homes Corp.
Region 2	<a href="#">Patrice Hall</a>	Los Angeles, California	Western Pacific Housing
Region 3	<a href="#">Candice Palumbo</a>	Tempe, Arizona	T.W. Lewis Company
Region 4	<a href="#">Kelly R. Lucente</a>	Eden Praire, Minnesota	Ryland Homes
Region 6	Teresa DeHart-Schulcz	Birmingham, Michigan	John Richards Homes
Region 7	<a href="#">Barry Sanders</a>	Nashville, Tennessee	Phillips Builders
Region 8	<a href="#">Jason Pike</a>	New York, New York	The Marketing Directors, Inc.
Region 9	<a href="#">Eric Bailey</a>	Raleigh, North Carolina	Westfield Homes
Region 10	<a href="#">Stacie Brown</a>	Orlando, Florida	Engle Homes
<b>Cat. 3</b>	<b>Sales Manager of the Year</b>		
Region 1	<a href="#">Larry Vinton</a>	Portland, Oregon	D.R. Horton
Region 2	<a href="#">Dave Harding</a>	Los Angeles, California	Western Pacific Housing
Region 3	<a href="#">Dennis Herring</a>	Tempe, Arizona	T.W. Lewis Company
Region 5	Jose Martinez	San Antonio, Texas	Centex Homes
Region 6	Lucy Diebolt	Brigton, Michigan	Adler Building & Development
Region 7	<a href="#">Bryan Bender</a>	Franklin, Tennessee	The Jones Company
Region 8	<a href="#">Tom Jablonski</a>	East Brunswick, New Jersey	Kara Homes, Inc.
Region 9	<a href="#">Jim Cirimele</a>	Raleigh, North Carolina	Beazer Homes

Region 10	Andrea Donaldson	Orlando, Florida	Park Square Homes
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**Cat. 4 Marketing Director of the Year**

Region 1	<a href="#">Bruce Dunlap</a>	Portland, Oregon	D.R. Horton
Region 2	<a href="#">Erika Geiser</a>	Las Vegas, Nevada	Christopher Homes
Region 3	<a href="#">Tracy Rubenstein</a>	Tempe, Arizona	T.W. Lewis Company
Region 8	<a href="#">Andy Detterline</a>	Springfield, Pennsylvania	The McKee Group
Region 9	Denise Rose	Virginia Beach, Virginia	Rose & Womble Realty
Region 10	<a href="#">Robert Adams</a>	Orlando, Florida	Park Square Homes

**Cat. 5 Sales & Marketing Council of the Year**

Sales & Marketing Council of Greater Chicago	Chicago, Illinois
Sales & Marketing Council of Collier Building Industry Association	Naples, Florida
Triangle Sales & Marketing Council	Raleigh, North Carolina
Sales & Marketing Council of HBA Portage & Summit Counties	Akron, Ohio
Washington Metropolitan Sales & Marketing Council	Chantilly, Virginia
Sales & Marketing Council of Southern California	Mission Viejo, California