

Individual Awards

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In individual achievement categories, you competed within your region. If you were selected as the winner within your region, you have then been honored with a Silver Award, and are the finalists for the National Gold Award, which will be announced and presented on January 13th in Orlando.

Region #	Name of Individual	Location	Builder
Cat 1 Rookie Sales Person of the Year			
Region 2	Jennifer Danko, CSP	Newport Beach, California	The Ryness Company
Region 3	Brandon P. Olson	Sandy, Utah	Centex Homes
Region 4	Kelly Anne Boehmer	St. Charles, Missouri	T.R. Hughes, Inc.
Region 5	Nikki Kutach	Houston, Texas	Royce Builders
Region 8	Emilie Epelman	New York City, New York	The Marketing Directors
Region 9	Keri J. White	Raleigh, North Carolina	Fonville Morisey Builder Marketing Group
Region 10	Reed Schweizer	Fort Myers, Florida	First Home Builders of Florida
Cat 2 Sales Person of the Year			
Region 4	Chris Finley	Chesterfield, Missouri	Taylor-Morley Homes
Region 5	Robert Taylor	Houston, Texas	Royce Builders
Region 6	Teresa DeHart-Schulcz	Birmingham, Michigan	J.R. Homes
Region 7	Judy Inman	Franklin, Tennessee	The Jones Company of Tennessee, LLC
Region 8	Jonathan Pink, MIRM, CMP, CSP	Red Bank, New Jersey	K. Hovnanian Companies
Region 10	Janet Shaffer	Fort Myers, Florida	First Home Builders of Florida
Cat 3 Sales Team of the Year			
Region 2	Laura Smithey, Debbie McGhee, Ronald Papai	Newport Beach, California	The Ryness Company
Region 7	Chris Hooper & Vicki Grubbs	Franklin, Tennessee	The Jones Company of Tennessee, LLC
Region 8	Marianne Van Horn & Christine Huthwaite	Edison, New Jersey	K. Hovnanian Companies
Region 9	Evelyn John & Brian Nelson	Raleigh, North Carolina	Fonville Morisey Builder Marketing Group
Region 10	Sale Team from First Home Builders of Florida	Fort Myers, Florida	First Home Builders of Florida
Cat 4 Sales Manager of the Year			
Region 2	Janis K. Randazzo	Newport Beach, California	The Ryness Company
Region 6	Gary C. Denning	Lorain, Ohio	Oster Homes
Region 7	Reggie Sims, MIRM, CMP, GRI	Madison, Mississippi	Community Development Group, LLC
Region 8	Tom Jablonski, CSP	East Brunswick, New Jersey	Kara Homes, Inc.
Region 9	Gaye Burwell, MIRM, CMP, CSP	Raleigh, North Carolina	Coldwell Banker Neighborhood Services, Howard Perry & Walston
Region 9	Vicki Peters, MIRM, CMP, CSP	Greensboro, North Carolina	John Kavanagh Company
Region 10	Lauren Arcaro	Tampa, Florida	Transeastern Homes
Cat 5 Marketing Director of the Year			
Region 2	Dina L. Clark, MIRM	San Diego, California	The Ryness Company
Region 5	Keith Fahey	San Antonio, Texas	Centex Homes
Region 6	Bridget Wilson Wright	Franklin, Tennessee	The Jones Company of Tennessee, LLC

Region 8	Jacqueline Urqo	New York City, New York	The Marketing Directors, Inc.
Region 9	Denise Rose	Suffolk, Virginia	Rose & Womble Relaty Co.
Region 10	Brenda G. Kunkel	Tampa, Florida	Newland Communities

Cat 6 Sals & Marketing Council of the Year

Group 1 - Under 250 Members	SMC of the Peninsula Home Builders Association	Newport News, Virginia
Group 1 - Under 250 Members	Desert SMC of the Building Industry Association of Southern California	Palm Desert, California
Group 1 - Under 250 Members	SMC of Lexington Home Builders Association	Lexington, Kentucky
Group 2 - 250 to 500 Members	SMC of Collier Builders Association	Collier County, Florida
Group 2 - 250 to 500 Members	Inland Empire SMC of the Building Industry Association of Southern California	
Group 2 - 250 to 500 Members	SMC of Greater Columbia	Columbia, South Carolina
Group 3 - Over 500 Members	SMC of Northeast Florida Builders Association	Jacksonville, Florida
Group 3 - Over 500 Members	SMC of Greater Cincinnati	Cincinnati, Ohio
Group 3 - Over 500 Members	Triangle SMC	Raleigh, North Carolina
Group 3 - Over 500 Members	The Washington Metropolitan SMC	Chantilly, Virginia