

Individual Name	Company	Location		
CATEGORY 01 - ROOKIE SALES PERSON OF THE YEAR				
Rick Libsack	The Ryness Company	Bellevue, WA		
CATEGORY 02 - SALES PERSON OF THE YEAR				
J. Kevin Burke	Peninsula Realty	Millsboro, DE		
CATEGORY 03- SALES TEAM OF THE YEAR				
Franchesca Meram, Daniel Short & Lucy Myers	The Ryness Company	San Diego, CA		
CATEGORY 04 - SALES MANAGER OF THE YEAR				
Angela Ferrara	The Marketing Directors, Inc.	New York, NY		
CATEGORY 05 - MARKETING DIRECTOR OF THE YEAR				
Claudine Leger-Wetzel	Stock Development	Naples, FL		
SMC Name		Location		
NEW SMC				
Sales & Marketing Council of Greater Savannah		Savannah, GA		
CATEGORY 06 - SMC OF THE YEAR - UNDER 250 MEMBERS				
Desert Sales & Marketing Council of BIA of Southern California		Palm Desert, CA		
CATEGORY 07 - SMC OF THE YEAR - 250 TO 500 MEMBERS				
Sales & Marketing Council of Southern California		Mission Viejo, CA		
CATEGORY 08 - SMC OF THE YEAR - OVER 500 MEMBERS				
Sales & Marketing Council of the Northeast Florida Builders Association		Jacksonville, FL		
Community	Location	Builder	Marketing Director	Associate
CATEGORY 09 - BEST LOGO DESIGN				
Treo	Irvine, CA	Brookfield Homes Southland	Carina Hathaway	Weston/Mason Marketing
CATEGORY 10 - BEST GRAPHIC CONTINUITY				
2200	Seattle, WA	Vulcan, Inc.	Stacy Jones - REAL Project Marketing	RMB Vivid
CATEGORY 11 - BEST BROCHURE FOR A COMMUNITY - UNDER \$250,000				
Summer House in Old Ponte Vedra	Ponte Vedra Beach, FL	Julian LeCraw & Company	Tazha Moore	Full Circle Productions, Inc.
CATEGORY 11 A - BEST BROCHURE FOR A BUILDER				
1st American	Apex, NC	1st American	Michael Dean Chadwick	Renaissance Creative Media, Inc.
CATEGORY 12 - BEST BROCHURE FOR A COMMUNITY - \$250,000 TO \$500,000				
Moda Lofts	Denver, CO	Infinity Home Collection	Dave Steinke	Milesbrand
CATEGORY 13 - BEST BROCHURE FOR A COMMUNITY - \$500,000 TO \$1 MILLION				
Touchstone On Lake Muskoka	Lake Muskoka, Ontario Canada	Generx	Walter Thompson	G.Ryan Design
CATEGORY 14 - BEST BROCHURE FOR A COMMUNITY - OVER \$1 MILLION				
Kukui'ula	Kauai, Hawaii	Kukui'ula Development Company	Katherine Brocklehurst	InterCommunicationsInc.
CATEGORY 15 - BEST BROCHURE FOR A MASTERPLANNED COMMUNITY				
The Palisades	Charlotte, NC	Rhein Interests of		Eye Design Studio

CATEGORY 16A - BEST DIRECT MAIL - PRINT

Roco Ki	Dominican Republic	RKI		The Communique' Group, Inc.
-------------------------	--------------------	-----	--	-----------------------------

CATEGORY 16B - BEST DIRECT MAIL - ELECTRONIC

North Beach	Asbury Park, NJ	Paramount Homes	Carolyn Villani	Posner Advertising
-----------------------------	-----------------	-----------------	-----------------	--------------------

CATEGORY 17 - BEST BLACK & WHITE AD

Landmark	Greenwood Village, CO	Everest Development Company	Mindy Greene	Greene and Birnbach Advertising
--------------------------	-----------------------	-----------------------------	--------------	---------------------------------

CATEGORY 18 - BEST BLACK & WHITE AD - MASTERPLAN

Lake Forest	Cumming, GA	Pathway Communities	Peggy Sullivan	McRae Communications
-----------------------------	-------------	---------------------	----------------	----------------------

CATEGORY 19 - BEST COLOR AD - SINGLE PROJECT

Waterside at Coquina Key	St. Petersburg, FL		Shahn Douglas	The Branding Group
--	--------------------	--	---------------	--------------------

CATEGORY 20 - BEST COLOR AD - CORPORATE

C.P. Morgan - Birthday	Indianapolis, IN	C.P. Morgan	Kelly Nicholl	Milesbrand
--	------------------	-------------	---------------	------------

CATEGORY 21 - BEST COLOR AD - MASTERPLAN

Pine Creek	Colorado Springs, CO	La Plata Investments, LLC	Nich Sabatello	Milesbrand
----------------------------	----------------------	---------------------------	----------------	------------

CATEGORY 22 - BEST RADIO COMMERCIAL

Oakwood Homes - Sara	Denver, CO	Oakwood Homes	Brooke Ray	Milesbrand
--------------------------------------	------------	---------------	------------	------------

CATEGORY 23 - BEST TELEVISION COMMERCIAL

Mountain's Edge	Las Vegas, NV	Focus Property Group	Ron Rulof	Thomas Puckett Creative/Purdue Marion/CKN Advertising
---------------------------------	---------------	----------------------	-----------	---

CATEGORY 24 - BEST OVERALL AD CAMPAIGN

Mastique	Ft. Myers, FL	Jack Parker Homes	Julie Beghardt	B-Squared Advertising, Inc.
--------------------------	---------------	-------------------	----------------	-----------------------------

CATEGORY 25 - BEST SPECIAL PROMOTION

Our Homes Come with Bugs	Atlanta, GA	Forrest Homes, Inc.	Beth Marconi-Law	Mop Dog Advertising & Design
--	-------------	---------------------	------------------	------------------------------

CATEGORY 26 - BEST MARKETING CAMPAIGN BY AN ASSOCIATE

Naples Lumber	Naples, FL	Naples Lumber		B-Squared Advertising
-------------------------------	------------	---------------	--	-----------------------

CATEGORY 27 - BEST MARKETING CAMPAIGN FOR A GREEN BUILT PROJECT

The Bonita Bay Group	Bonita Springs, FL	Bonita Bay Group	Mary Briggs	The Motta Company
--------------------------------------	--------------------	------------------	-------------	-------------------

CATEGORY 28 - BEST WEBSITE FOR A COMMUNITY

www.seahaus.com	La Jolla, CA	Barratt American	Lenette Hewitt	Greenhaus
---------------------------------	--------------	------------------	----------------	-----------

CATEGORY 29 - BEST WEBSITE FOR A BUILDER

www.johnlainghomes.com	Irvine, CA	John Laing Homes	Denise Bader	Interactivate, Inc.
--	------------	------------------	--------------	---------------------

CATEGORY 30 - BEST WEBSITE FOR AN ASSOCIATE

www.nuvis.net	Costa Mesa, CA	NUVIS		P11 Creative
-------------------------------	----------------	-------	--	--------------

CATEGORY 31A - BEST SALES OFFICE URBAN

Solstice	Mississauga, Ontario Canada	Davies Smith Developments	Christine Brennan	G. Ryan Design
--------------------------	-----------------------------	---------------------------	-------------------	----------------

CATEGORY 31B - BEST SALES OFFICE SUBURBAN

Coda at the Crosby	San Diego, CA	Davidson Communities	Cathie McGill	Design Line Interiors
------------------------------------	---------------	----------------------	---------------	-----------------------

CATEGORY 32 - BEST SALES PAVILION

Ross Bridge	Hoover, AL	Daniel Corporation	Margi Ingram	Expo Displays
-----------------------------	------------	--------------------	--------------	---------------

CATEGORY 33 - BEST DESIGN CENTER

Taylor Roberts Design Center	Philo, CA	Greg Hoyt Construction		Taylor Roberts
--	-----------	------------------------	--	----------------

CATEGORY 34 - BEST SIGNAGE PROGRAM

Branches	Ladera Ranch, CA	Standard Pacific	Karen Spargo	p11 Creative
CATEGORY 35 - BEST LANDSCAPE DESIGN FOR AN ATTACHED PROJECT				
Treo at Woodbury	Irvine, CA	Brookfield Homes Southland	Carina Hathaway	The Collaborative West
CATEGORY 36 - BEST LANDSCAPE DESIGN FOR A DETACHED PROJECT				
Arezzo	Orange County, CA	Pardee Homes	Jessica Fabricant	SJA Associates
CATEGORY 37 - BEST INTERIOR MERCHANDISING OF A MODEL - UNDER \$250,000				
Pac Lofts	Chicago, IL	The Bond Co.		Rhia Design Group
CATEGORY 38 - BEST INTERIOR MERCHANDISING OF A MODEL \$250,000 - \$400,000				
Watermarke - Astor Court	Irvine, CA	Regis Homes	David Jacobson	Design Tec
CATEGORY 39 - BEST INTERIOR MERCHANDISING OF A MODEL - \$400,000 - \$650,000				
South Beach	Millsboro, DE	Miller & Smith		house2oasis
CATEGORY 40 - BEST INTERIOR MERCHANDISING OF A MODEL - \$650,000 - \$1 MILLION				
La Bellezza at Peregrine - Villa Cortena	Colorado Springs, CO	Keller Homes	Brent McPherson	Color Design Art
CATEGORY 41 - BEST INTERIOR MERCHANDISING OF A MODEL - OVER \$1 MILLION				
The Millennium Collection - The Reserve - Residence 2	Calabasas, CA	New Millennium Homes	Lou Malone	Creative Design Consultants
CATEGORY 42 - BEST SINGLE-FAMILY DETACHED HOME - UNDER \$250,000				
Paseo at Sierra Verde - Montecito	Surprise, AZ	Taylor Woodrow Homes	Christina Long	D. Foster Architects
CATEGORY 43 - BEST SINGLE-FAMILY DETACHED HOME - \$250,000 - \$400,000				
Sienna - Plan 312	Chandler, AZ	Trend Homes of Arizona	Gina Goddell	KTGY Group
CATEGORY 44 - BEST SINGLE-FAMILY DETACHED HOME \$400,000 - \$650,000				
La Bellezza at Peregrine - Villa Sorento - Plan 1	Colorado Springs, CO	Keller Homes	Brent McPherson	Scheurer Architects
CATEGORY 45 - BEST SINGLE-FAMILY DETACHED HOME - \$650,000 - \$1 MILLION				
Mirabay - Tradewinds Residence 4	Apollo Beach, FL	Sabal Homes	Bill Lee	Bassenian/Lagoni Architects
CATEGORY 46 - BEST SINGLE-FAMILY DETACHED HOME - OVER \$1 MILLION				
Baywood Collection at Santa Luz - Plan 1	San Diego, CA	Baywood Development	Martha Pederson	Scheurer Architects
CATEGORY 47 - BEST ATTACHED HOME PLAN PRICED UNDER \$400,000				
Artisan Lofts On Central	Phoenix, AZ	Artisan Homes	Eric Brown	William Hezmalhalch
CATEGORY 48 - BEST ATTACHED HOME PLAN PRICED OVER \$400,000				
Treo at Woodbury - Plan One	Irvine, CA	Brookfield Homes	Carina Hathaway	Robert Hidey Architects
CATEGORY 49 - BEST CUSTOM/SPEC HOME				
Old Cherry Hills Villa	Denver, CO	Malibu Homes		Woodley Architectural Group
CATEGORY 50 - ATTACHED COMMUNITY OF THE YEAR - URBAN				
2200	Seattle, WA	Vulcan, Inc.	Stacey Jones	
CATEGORY 51 - ATTACHED COMMUNITY OF THE YEAR - SUBURBAN				
Treo	Irvine, CA	Brookfield Homes Southland	Carina Hathaway	
CATEGORY 53 - DETACHED COMMUNITY OF THE YEAR - OVER \$500,000				
La Bellezza at Peregrine	Colorado Springs, CO	Keller Homes	Brent McPherson	
CATEGORY 54 - MASTERPLANNED COMMUNITY OF THE YEAR				
Woodbury	Irvine, CA	Irvine Community Development Co.	Suzanne Maddalon	