

Individual Awards

In individual achievement categories, you competed within your region. If you were selected as the winner within your region, you have then been honored with a Silver Award, and are among the finalists for the National Gold Award, which will be announced and presented **February 7**, in Orlando.

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Region #	Name of Individual	Builder	Location
CATEGORY 01 - ROOKIE SALES PERSON OF THE YEAR			
Region 1	Marina Pelzel	The Ryness Company/Windermere	Bellevue, WA
Region 2	Rebecca Travell	The Ryness Company	Newport Beach, CA
Region 3	Katie Handke	Taylor Woodrow Homes	Scottsdale, AZ
Region 4	Kyle Krecklow	Ryland Homes - Twin Cities	Eden Prairie, MN
Region 5	Richard Worthv	Royce Builders	Houston, TX
Region 6	NO Winner		
Region 7	NO Winner		
Region 8	Enrico Urgo	The Marketing Directors, Inc., a Ryness Company	New York, NY
Region 9	NO Winner		
Region 10	Tammy Wright		
CATEGORY 02 - SALES PERSON OF THE YEAR			
Region 1	Kimberly Arthurs	The Ryness Company/Windermere	Bellevue, WA
Region 2	Sue Gesner	The Ryness Company	Danville, CA
Region 3	NO Winner		
Region 4	NO Winner		
Region 5	Hank Van Joslin	Village Builders, A Lennar Company	The Woodlands, TX
Region 6	NO Winner		
Region 7	NO Winner		
Region 8	Sheena M. Guido	The Marketing Directors, Inc., a Ryness Company	New York, NY
Region 9	Doreen Giuliano	Rose & Womble Realty Co.	Suffolk, VA
Region 10	Uri Vaknin	Coldwell Banker, The Condo Store	Atlanta, GA
CATEGORY 03- SALES TEAM OF THE YEAR			
Region 1	Sandy Colwell & Anne Hoving	The Ryness Company/Windermere	Bellevue, WA
Region 2	Theresa Maisen, CSP, James I. Park, CSP & Lindsay Wilson, CSP	The Ryness Company	Newport Beach, CA
Region 3	Lennon Gardner & Cindy Herrera	Taylor Woodrow Homes	Scottsdale, AZ
Region 4	NO Winner		
Region 5	Maria, Sirgo, Eduardo, Pena, Johnny Hackett, Michelle Lo, Robert Taylor, Paul Cinciripini, Lisa Tran, Gus Garcia, Sarah Ta & Quyen Nguyen	Royce Builders	Houston, TX
Region 6	NO Winner		
Region 7	Natalie Hung & Jeremy Ethridge	The Jones Company of Tennessee	Franklin, TN
Region 8	Cory Walter, Sheena Guido, & France Courchesne	The Marketing Directors, Inc., a Ryness Company	New York, NY
Region 9	NO Winner		
Region 10	Rhonda Fleming-Hill & John Hill	Taylor Woodrow Homes	Riverview, FL

CATEGORY 04 - SALES MANAGER OF THE YEAR

Region 1 TIE	James Souter	The Ryness Company/Windermere	Bellevue, WA
Region 1 TIE	Lorrie Hoover	The Ryness Company/Windermere	Bellevue, WA
Region 2	Sheridan Mantor	The Ryness Company	San Diego, CA
Region 3	Tim Stamos	Taylor Woodrow Homes	Scottsdale, AZ
Region 4	NO Winner		
Region 5	Alan Sladek	Goff Homes, LTD	Carrollton, TX
Region 6	NO Winner		
Region 7	Brian Bender	The Jones Company of Tennessee	Franklin, TN
Region 8	Robert C. Hooley, Jr.	The Marketing Directors, Inc., a Ryness Company	New York, NY
Region 9	Rich Rudnicki	Winchester Homes	Bethesda, MD
Region 10 TIE	Matt Embroski	First Homes Builders of Florida	Fort Myers, FL
Region 10 TIE	Amanda J. Miller	Beazer Homes	Maitland, FL

CATEGORY 05 - MARKETING DIRECTOR OF THE YEAR

Region 1	NO Winner		
Region 2	Marianne Pepe	The Ryness Company	Las Vegas, NV
Region 3	NO Winner		
Region 4	NO Winner		
Region 5	Lisa L. Adkinson	Goff Homes, LTD	Carrollton, TX
Region 6	NO Winner		
Region 7	Bridget Wright	The Jones Company of Tennessee	Franklin, TN
Region 8	Monica Klingenberg	The Marketing Directors, Inc., a Ryness Company	New York, NY
Region 9	NO Winner		
Region 10	Peggy Sullivan	Pathway Communities	Atlanta, GA

CATEGORY 06 - SMC OF THE YEAR - UNDER 250 MEMBERS[SMC of Twin Cities](#)[Hory Georgetown SMC](#)**CATEGORY 07 - SMC OF THE YEAR - 250 TO 500 MEMBERS**[Sales & Marketing Council of Greater Columbia](#)Columbia, South
Carolina[Home Builders Association of Lexington Sales &
Marketing Council](#)

Lexington, Kentucky

[Atlanta Sales & Marketing Council of the Greater
Atlanta Home Builders Association](#)

Tucker, Georgia

[Sales & Marketing Council of Southern California](#)Mission Viejo,
California[Sales & Marketing Council of Metro Orlando](#)

Orlando, FL

[Sales & Marketing Council of Los Angeles & Ventura](#)

Los Angeles, CA

CATEGORY 08 - SMC OF THE YEAR - OVER 500 MEMBERS

[Sales & Marketing Council of Great Houston](#)

Houston, TX

[Washington Metropolitan Sales & Marketing Council](#)

Chantilly, Virginia

[Inland Sales & Marketing Council](#)

Huntington Beach,
California

[Triangle Sales & Marketing Council](#)

Raleigh, North
Carolina

[Sales & Marketing Council of the Northeast Florida
Builders Association](#)

Jacksonville, Florida