

Category 04 - Rookie Sales Professional of The Year



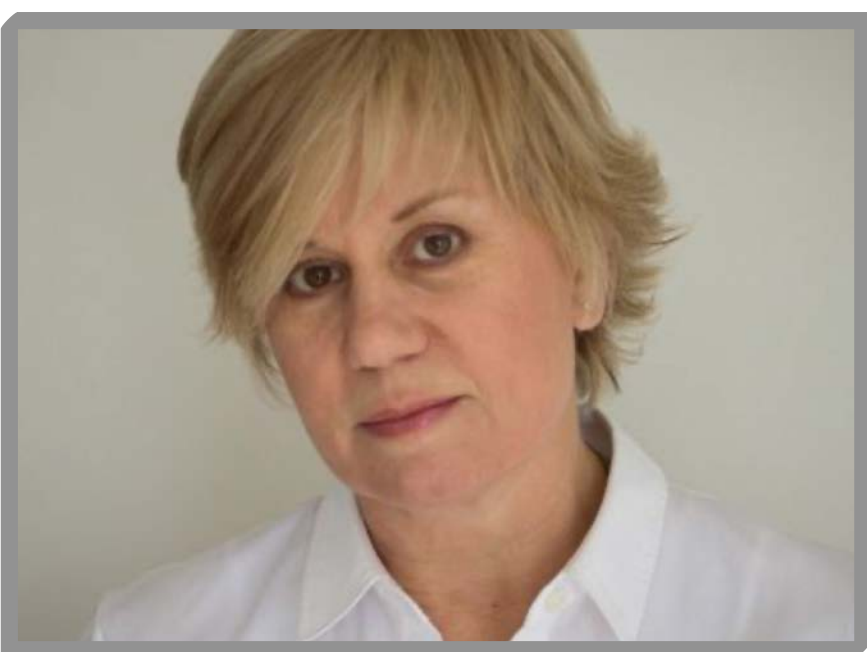
**Dana Neighbors**  
Suffolk, VA  
Rose & Womble Realty Co for Terry Peterson Companies



**Beejal Sakaria**  
Union, NJ  
The Marketing Directors for Russo Development



**Monica Trujillo**  
Bayonne, NJ & Union, NJ  
The Marketing Directors for Skye Development/ Landmark



**Pam Peterson**  
Rye, NY  
The Marketing Directors for AWRE



**Joseph Graeve**  
Colorado Springs, CO  
New Home Star for Challenger Homes



Category 05- Sales Professional of The Year



**Ann Yueh**  
Porter Ranch, CA  
Toll Brothers Inc.



**Susie Joyce**  
Rye, NY  
The Marketing Directors for AWRE



**Alison Parish**  
Colorado Springs, CO  
New Home Star for Challenger Homes



**Emily Vasaturo**  
Colorado Springs, CO  
New Home Star for Challenger Homes



**Catalina Guinto**  
Danville, CA  
Landsea Homes



Category 06a - Sales Team of The Year - Small



**Stephanie DeGasperis & Josephine Hastings**

San Diego, CA  
Shea Homes



**Alex Vaynrokh, Hardeep Uppal & Elizabeth Gavila**

New York, NY  
The Marketing Directors for LCOR



**Trina Asaro & Susan Husband**

Chula Vista, CA  
New Homes Now Selling, Inc. for Meridian Communities



**Casey Biltucci, Kristen La Prade, & Ricki Fein**

San Diego, CA  
Pardee Homes



**Ashley Krehbiel & Ryan Burgman**

Folsom, CA  
The New Home Company



**Jena Jiang and Wai See Cheung**

Newark, CA  
Landsea Homes











Category 08 - Online Sales Team of the Year



**Erin Fitts & Diana Wallace**

Fayetteville, NC  
Red Door Homes of the Carolinas



**Jessie Greene, Faith Felix, & Tiffany Fox**

Irmo, SC  
Mungo Homes



**Michelle Stinnett & Dann Trujillo**

San Diego, CA  
Pardee Homes



**Laurenne Mills & Lisa Daley**

Newport Beach, CA  
Landsea Homes



Category 09 - Sales Manager/Leader



**Allissa Smith**

Inland Empire, CA  
Pardee Homes



**Edwin Blanco**

Jersey City, NJ  
The Marketing Directors



**Melissa Gauthier**

Ottawa, ON, Canada  
eQ Homes



**Graig Lee**

Orange County, CA  
Toll Brothers



**Sandra Rogers**

Oregon  
New Home Star for Hayden Homes



**Daniel Fischer**

Louisville, KY  
Elite Homes & Arbor Homes









# Category 11 - Mortgage Professional of the Year



**Chaz Hinz. Justin Kollman**

San Diego, CA  
Cross Country Mortgage



**Renée Damron**

Austin, TX  
Chesmar Homes/ CLM Mortgage Inc.





Category 12 - Lifestyle Director of the Year



**Tammy Davis**  
Cypress, TX  
The Howard Hughes Corporation - The Woodlands Hills



**Michelle Pearl**  
Inland Empire, CA  
Pardee Homes



**James Paterson**  
Ottawa, ON, Canada  
eQ Homes



**Lori Evans**  
Manvel, TX  
Hillwood Communities



**Monaca Onstad**  
Lakewood Ranch, FL  
Lakewood Ranch





## Category 13 - Sales & Marketing Council of The Year



**Sales & Marketing Council of the Northeast  
Florida Builders Association**  
Northeast Florida



**Tampa Bay SMC of the Tampa Bay Builders Association**  
Tampa, FL



**San Diego SMC of the Building Industry  
Association San Diego**  
San Diego, CA



**Triangle Sales & Marketing Council of the Home  
Builders Association of Raleigh-Wake County.**  
Raleigh, NC



**Sales & Marketing Council of the HBA of  
Metro Denver SMC**  
Denver, CO



**BIA Bay Area Sales & Marketing Council**  
Walnut Creek, CA





## Category 14 - Best Logo Design



### Edge-on-Hudson

Sleepy Hollow, NY

By: Toll Brothers

Marketing Director: David Soyka - Argent Management LLC

Ad Agency: InterCommunicationsInc



### 123 Portland

Toronto, ON Canada

By: Minto Communities

Marketing Director: Alexis Albert

Ad Agency: Blackjet Inc.



### Main & Co.

Stouffville, ON Canada

By: StateView Homes

Marketing Director: Julian Uccello

Ad Agency: 52 Pick-up Inc.



### The Summit

Huntsville, ON Canada

By: Trace Property Group

Marketing Director: Freddy Mak

Ad Agency: 52 Pick-up Inc.



### No. 31 Condominiums

Toronto, ON Canada

By: Lanterra Developments

Marketing Director: Karina Wieser

Ad Agency: Montana Steele Strategic Marketing



### Pecan Square

Northlake, TX

By: Hillwood Communities

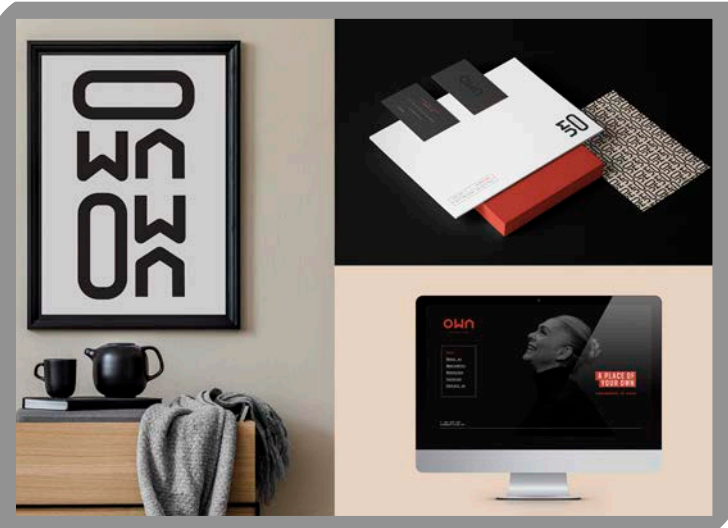
Marketing Director: Diana Carroll

Ad Agency: Strada Advertising





## Category 15 - Best Graphic Continuity



### OWN Personaliving

Medellín, Colombia

By: Grupo Arké

Ad Agency: 4S Real Estate



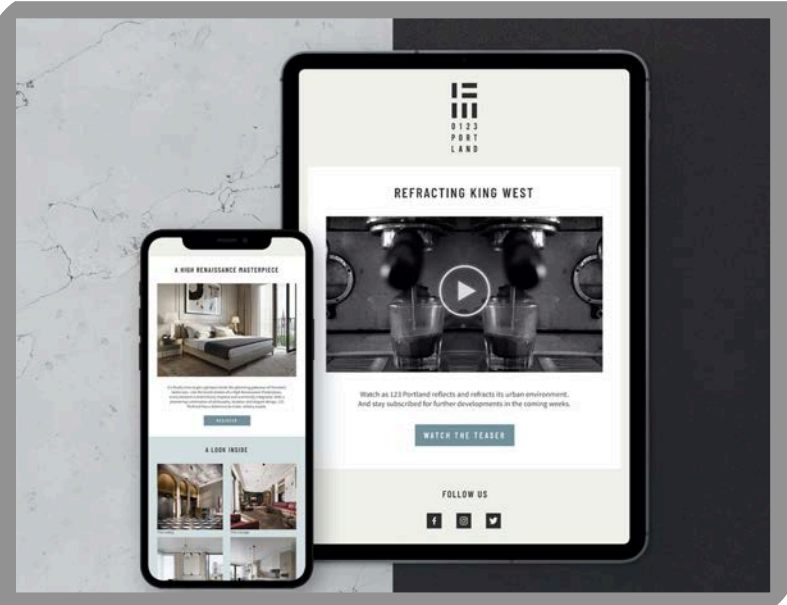
### Canvas

Anahiem, CA

By: TRI Pointe Homes Southern California

Marketing Director: Natalie Barrios

Ad Agency: Greehaus



### 123 Portland

Toronto, ON, Canada

By: Minto Communities

Marketing Director: Alexis Albert

Ad Agency: Blackjet Inc.



### ARTAVIA

Conroe, TX

By: AIRIA Development Company

Marketing Director: Lisa Connell

Ad Agency: Anderson Hanson Blanton



### JAC Condos

Toronto, ON, Canada

By: Graywood Group and Fantom Developments

Marketing Directors: Heather Lloyd - Graywood

Developments & Henry Strasser - Phantom

Developments

Ad Agency: Montana Steele Strategic Marketing



### Intown Launch

Atlanta, GA

By: Empire Communities

Marketing Director: Stephanie Parson

Designed In House





Category 16a - Best Lifestyle Brochure for a Community



77 Greenwich

New York, NY

By: Trinity Place Holdings

Marketing Directors: Jacqueline Urgo / Denham Apperley  
of The Marketing Directors

Ad Agency: RODE Advertising



Edge-on-Hudson

Sleepy Hollow, NY

By: Toll Brothers

Marketing Director: David Soyka - Argent Management LLC

Ad Agency: InterCommunicationsInc



The Broad Exchange Building

New York, NY

By: LCOR

Marketing Directors: Adrienne Albert / Denham Apperley  
of The Marketing Directors

Ad Agency: Allis Studio



The Summit

Huntsville, ON Canada

By: Trace Property Group

Marketing Director: Freddy Mak

Ad Agency: 52 Pick-up Inc.





## Category 16b - Best Brochure - Community



### Canvas

Anahiem, CA

By: TRI Pointe Homes Southern California

Marketing Director: Natalie Barrios

Ad Agency: Greehaus



### 123 Portland

Toronto, ON Canada

By: Minto Communities

Marketing Director: Alexis Albert

Ad Agency: Blackjet Inc.



### The Enclave

Kleinburg, ON, Canada

By: StateView Homs

Marketing Director: Julian Uccello

Ad Agency: 52 Pick-up Inc.



### The Spencer

Ottawa, ON, Canada

By: eQ Homes

Marketing Director: Tobin Kardish

Ad Agency: Ryan Design International



### The Saint

Toronto, ON, Canada

By: Minto Communities

Marketing Director: Alexis Albert

Ad Agency: The Brand Factory





## Category 17 - Best Brochure - Masterplanned



### Harmony

Aurora, CO

By: Melcor Development

Marketing Director: Teri Slavik-Tsuyuki of tstink.

Ad Agency: Hearth Agency in collaboration with Chantal Gordon



### Solstice

Littleton, CO

By: Shea Homes

Marketing Director: Cheryl Haflich

Ad Agency: Milesbrand



### Maple Heights

Porter, TX

By: Explorer Developments

Marketing Director: Itiel Kaplan

Ad Agency: Milesbrand



### Nexton

Summerville, SC

By: Newland

Marketing Director: Cassie Cataline

Ad Agency: Strada Advertising



### Union Park by Hillwood

Northlake, TX

By: Hillwood Communities

Marketing Director: Diana Carroll

Ad Agency: Schaefer Advertising





## Category 18 - Best Direct Mail



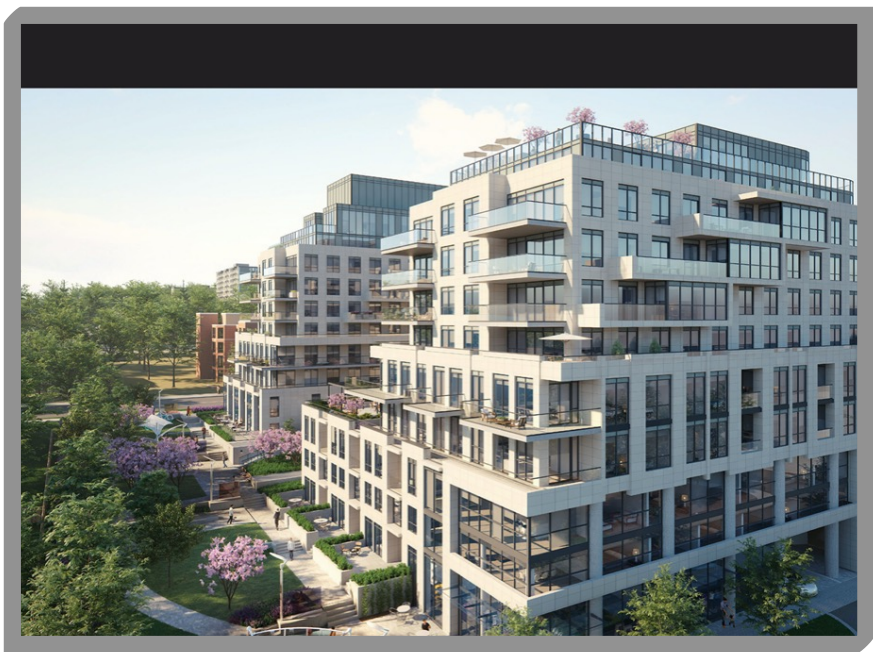
### New Land Owner Direct Mail Campaign

Canton, OH

By: Schumacher Homes

Marketing Director: Mary Schumacher Becker, MIRM, CSP, CM

Ad Agency: In House



### Glen Hill Condominiums

Toronto, ON, Canada

By: Lanterra Development

Marketing Director: Karina Wieser

Ad Agency: Montana Steele Strategic Marketing



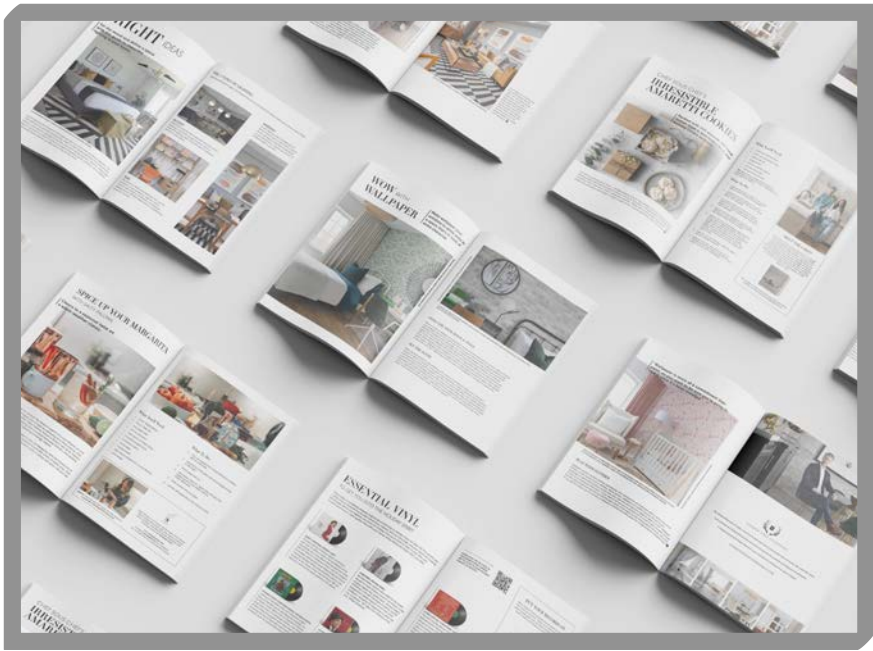
### La Clara Palm Beach

Palm Beach, FL

By: Great Gulf

Marketing Director: Diane Wallace

Ad Agency: Montana Steele Strategic Marketing



### Live Beautifully

Toronto, ON, Canada

By: Empire Communities

Marketing Director: Sue MacKay

Ad Agency: In House





## Category 19 - Best Print Ad



### Solstice

Littleton, CO

By: Shea Homes

Marketing Director: Cheryl Haflich

Ad Agency: Milesbrand



### 77 Greenwich

New York, NY

By: Trinity Place Holdings

Marketing Director: The Marketing Directors - Jacqueline Urgo

Denham Apperley

Ad Agency: RODE Advertising



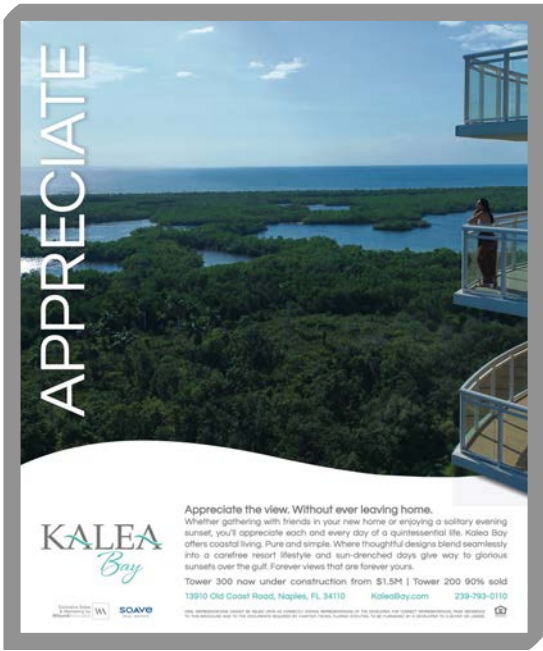
### Liberty Market Tower

Toronto, ON, Canada

By: Lifetime Developments

Marketing Director: Anastasia Testani

Ad Agency: Montana Steele Strategic Marketing



### Kalea Bay

Naples, FL

By: Soave Real Estate

Marketing Director: Inga Lodge

Ad Agency: B-Squared Advertising



### Davidson Collection at Delta Coves

Bethel Island, CA

By: Davidson Communities

Marketing Director: Lenette Hewitt

Ad Agency: Social Call Media





## Category 20 - Best Print Campaign - Series of Ads



### Home Is Where The Heart Is

Rehoboth Beach, DE

By: Schell Brothers

Marketing Director: Alyssa Titus

Ad Agency: Schell Brothers (in-house)



### Nørdic Condos

Toronto, ON, Canada

By: Collecdev

Marketing Director: Natascha Pieper

Ad Agency: Montana Steele Strategic Marketing



### Kalea Bay

Naples, FL

By: Soave Real Estate

Marketing Director: Inga Lodge

Ad Agency: B-Squared Advertising



### South Cove

Dana Point, CA

By: Zephyr Partners

Marketing Director: Ryan Herrell

Ad Agency: Blufish Design Studio



### Davidson Collection at Delta Coves

Bethel Island, CA

By: Davidson Communities

Marketing Director: Lenette Hewitt

Ad Agency: Social Call Media







Category 22 - Best 30-60 Second Commercial



**Talisker Club**

Kamas, Utah  
By: Storied Development, LLC  
Marketing Director: Aaron Smith  
Ad Agency: InterCommunicationsInc



**Life Ain't So Ruff**

Rehoboth Beach, DE  
By: Schell Brothers  
Marketing Director: Alyssa Titus  
Ad Agency: Schell Brothers (in-house)



**We're Staying Home For You - Summerlin**

Las Vegas, NV  
By: The Howard Hughes Corporation  
Marketing Director: Danielle Bisterfeldt  
Ad Agency: Robertson+Partners



**Home Means More Video**

Columbus, OH  
By: M/I Homes  
Marketing Director: Tom Mines  
Ad Agency: In-House Corporate Marketing



**Lakewood Ranch**

Lakewood Ranch, FL  
By: LWR Communities  
Marketing Director: Laura Cole  
Ad Agency: SparkFire Branding

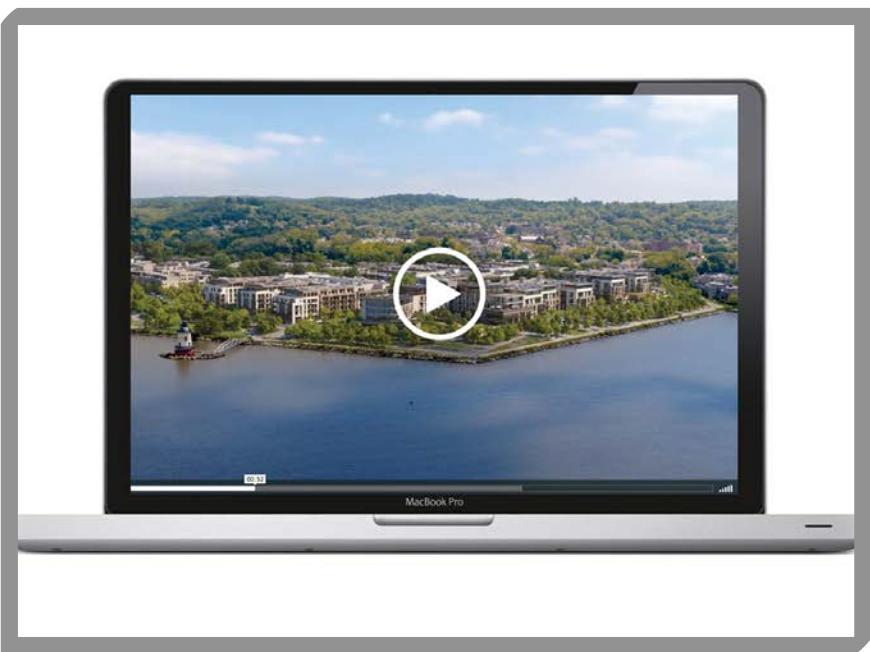




Category 23 - Best Video - Long format - over 1 minute



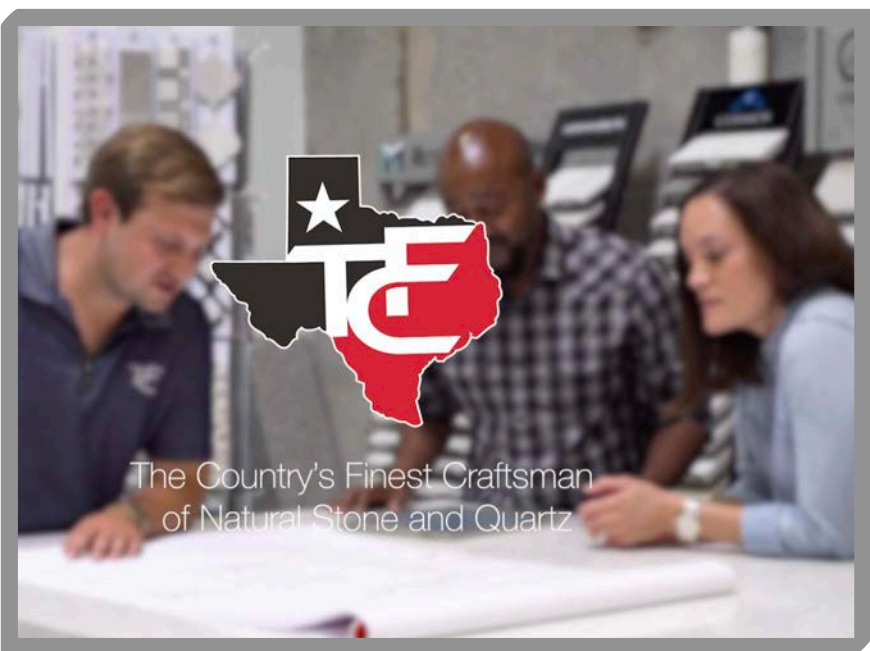
**Project Kudos**  
Rehoboth Beach, DE  
By: Schell Brothers  
Marketing Director: Alyssa Titus  
Ad Agency: Schell Brothers (in-house)



**Edge-on-Hudson**  
Sleepy Hollow, NY  
By: Toll Brothers  
Marketing Director: David Soyka - Argent Management LLC  
Ad Agency: InterCommunicationsInc



**123 Portland**  
Toronto, ON Canada  
By: Minto Communities  
Marketing Director: Alexis Albert  
Ad Agency: Blackjet Inc.



**Texas Counter Fitters**  
Dallas, TX  
By: Texas Counter Fitters  
Marketing Director: Chris Blackburn  
Ad Agency: M3 Films, LLC



**Brother Vs. Brother**  
U.S.A and Canada  
By: Scott Brothers Entertainment  
Marketing Director: Drew Scott and Jonathan Scott  
Ad Agency: NEEZO Studios

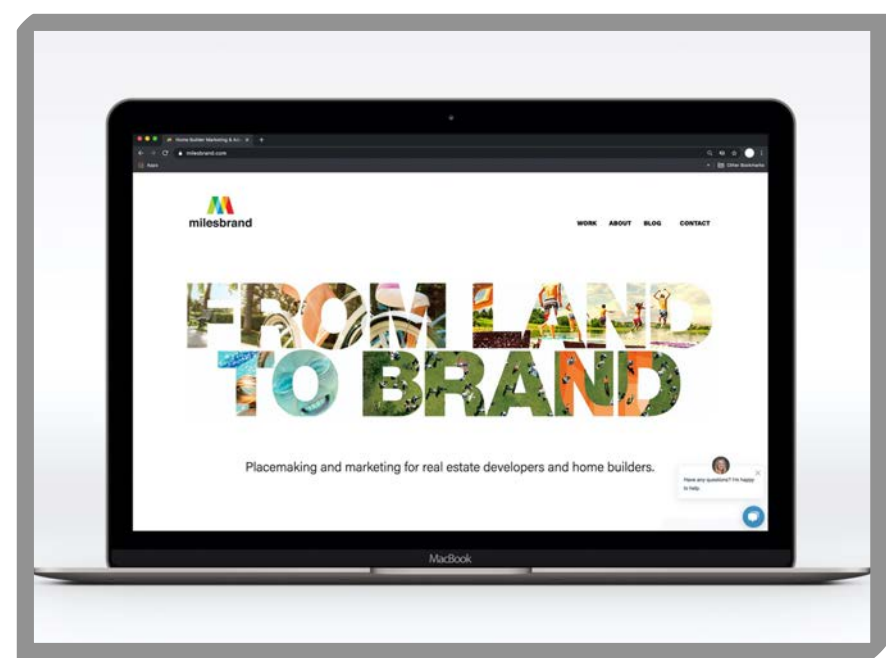


**Forest Hill Private Residences**  
Toronto, ON, Canada  
By: Atree Developments  
Marketing Director: Jordan DeBrincat  
Ad Agency: Gladstone Media

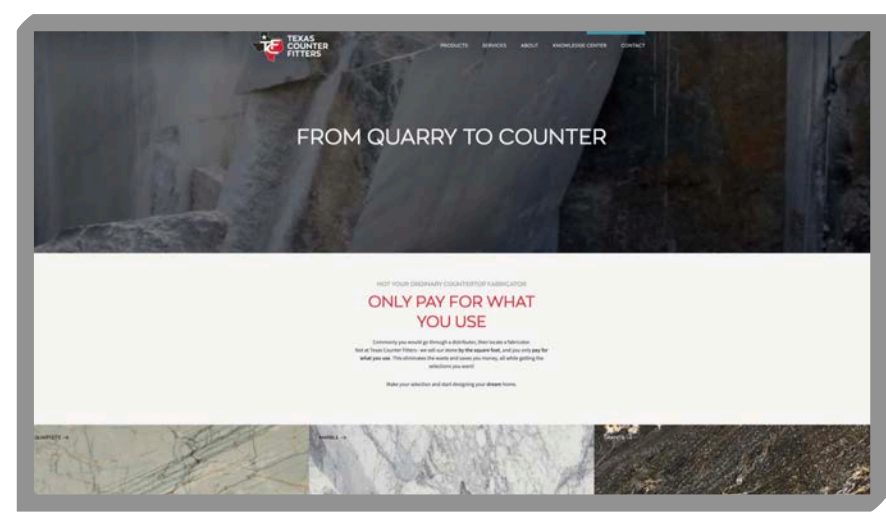




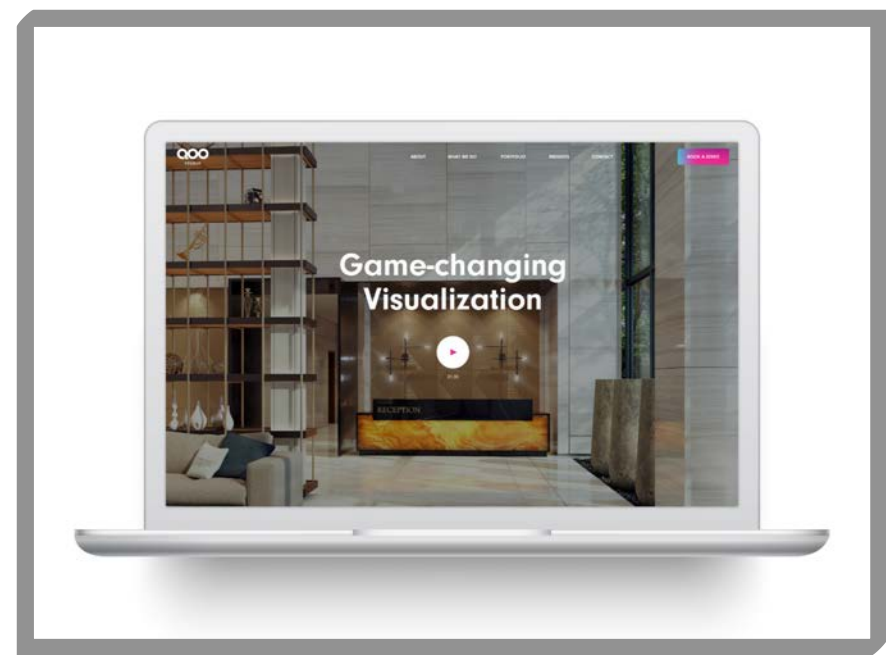
# Category 24 - Best Website for an Associate and Supplier



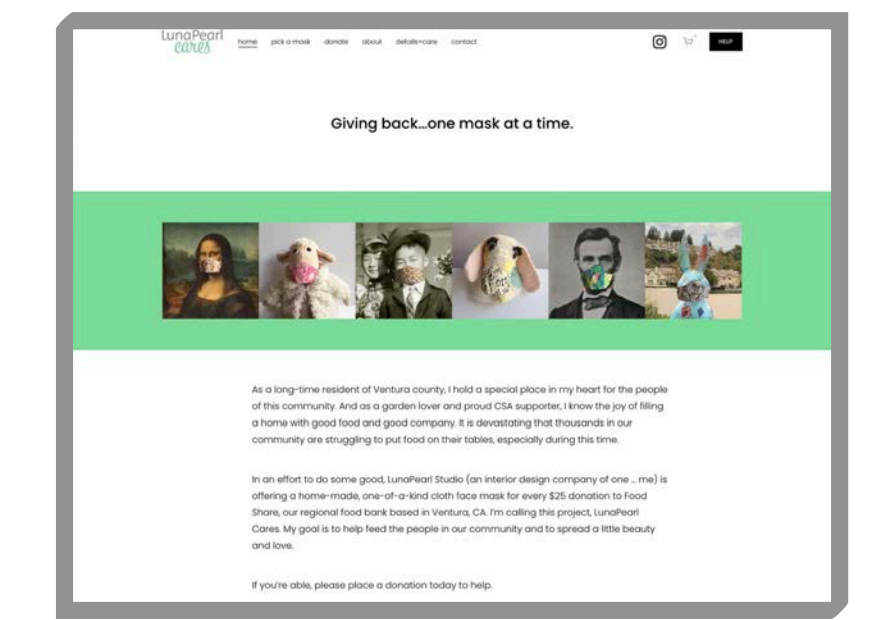
**Milesbrand.com**  
Englewood, CO  
By: Milesbrand  
Marketing Director: David Miles



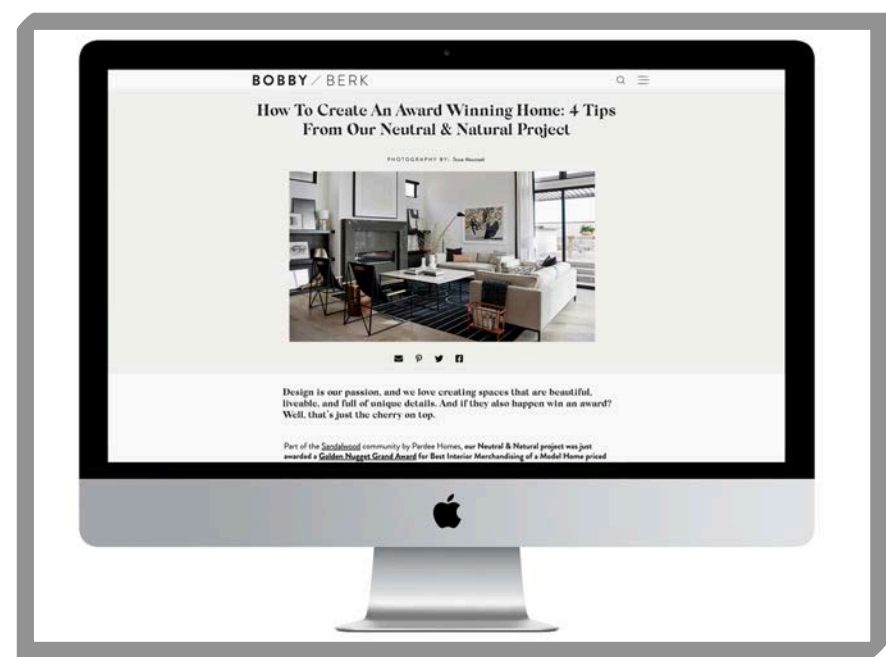
**Texascounterfitters.com**  
Dallas, Texas  
By: Texas Counter Fitters  
Marketing Director: Chris Blackburn  
Ad Agency: Pixl Production



**Qoostudio.com**  
Toronto, ON Canada  
By: QOO Studio  
Marketing Director: Sherry Karimi  
Ad Agency: 52 Pick-up Inc.



**Lunapearlcares.com**  
Ventura County, CA  
By: LunaPearl Studio  
Marketing Director: Susan Drews

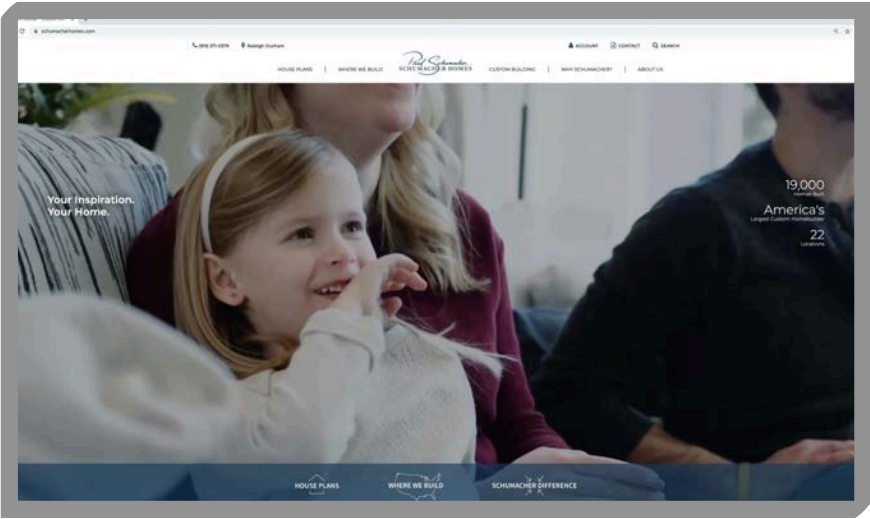


**BobbyBerk.com**  
Los Angeles, CA.  
By: Bobby Berk  
Marketing Director: Sydney Gilbert





## Category 25 - Best Website for a Builder

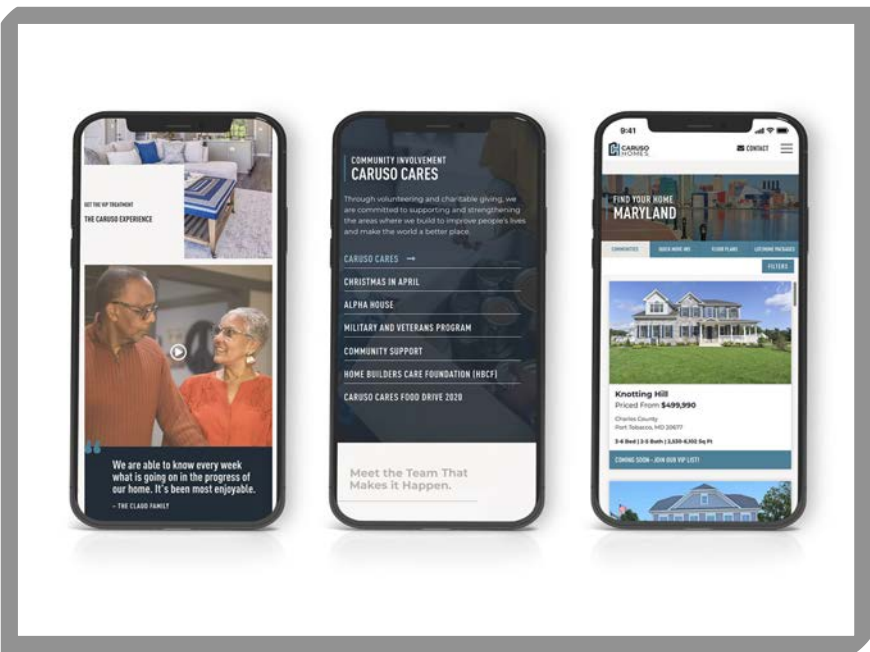


### SchumacherHomes.com

Canton, OH

By: Schumacher Homes

Marketing Director: Mary Schumacher Becker, MIRM, CSP, CMP



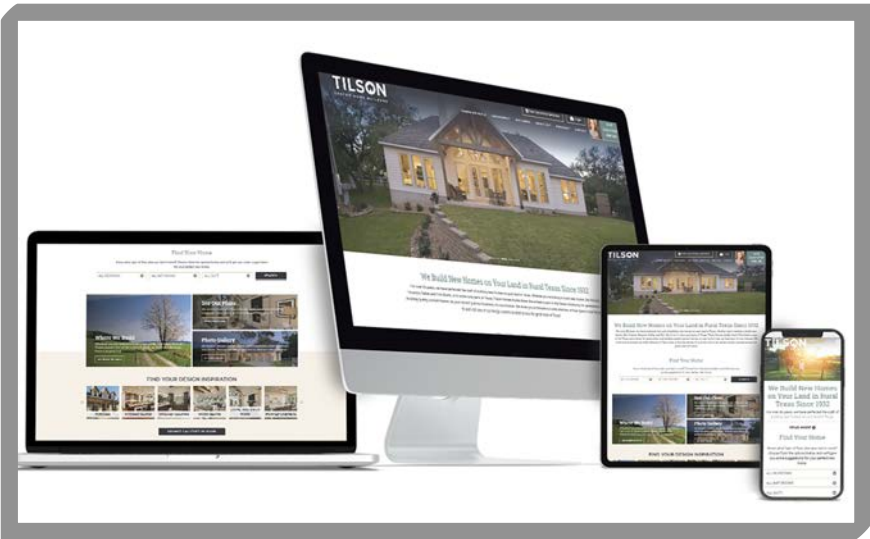
### CarusoHomes.com

Crofton, MD

By: Caruso Homes

Marketing Director: Melissa Kahl

Ad Agency: ONeil Interactive Inc



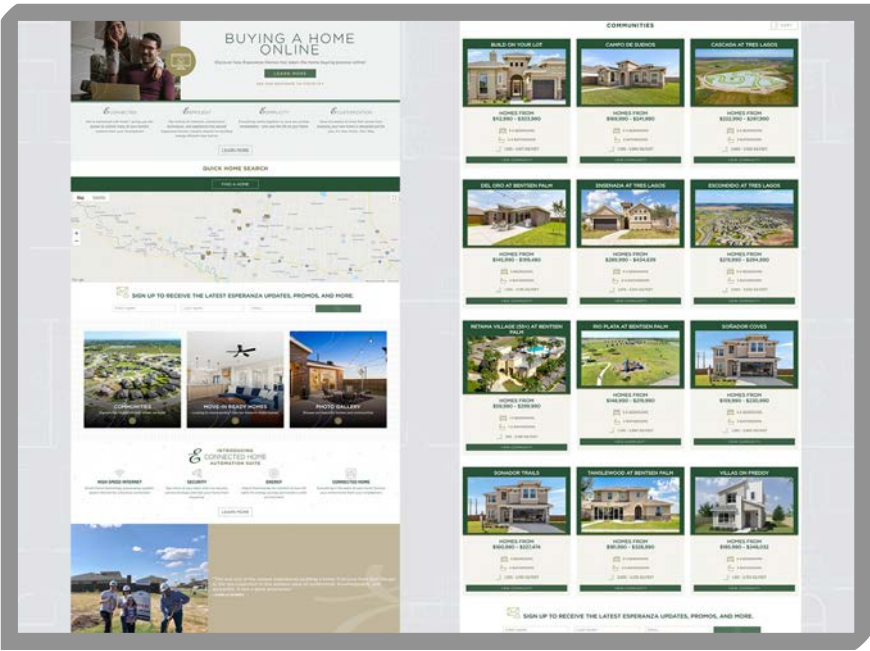
### TilsonHomes.com

Houston, TX

By: Tilson Homes

Marketing Director: Dawn Dantzler

Ad Agency: ONeil Interactive Inc



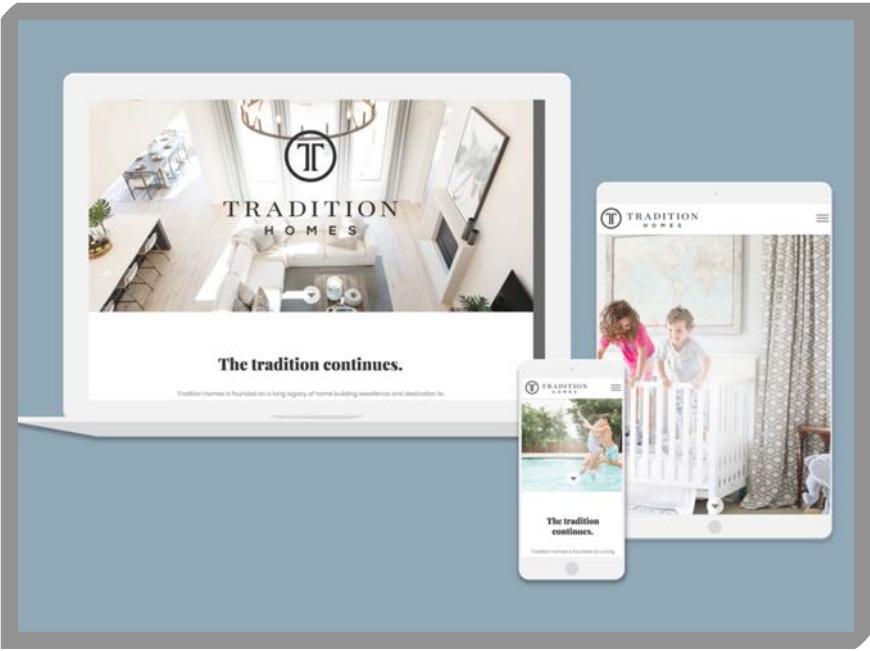
### Esperanzahomes.com

McAllen, TX

By: Esperanza Homes

Marketing Director: Anissa Leverett

Ad Agency: SmartTouch Interactive



### Traditionhomes.com

Celina, TX

By: Tradition Homes

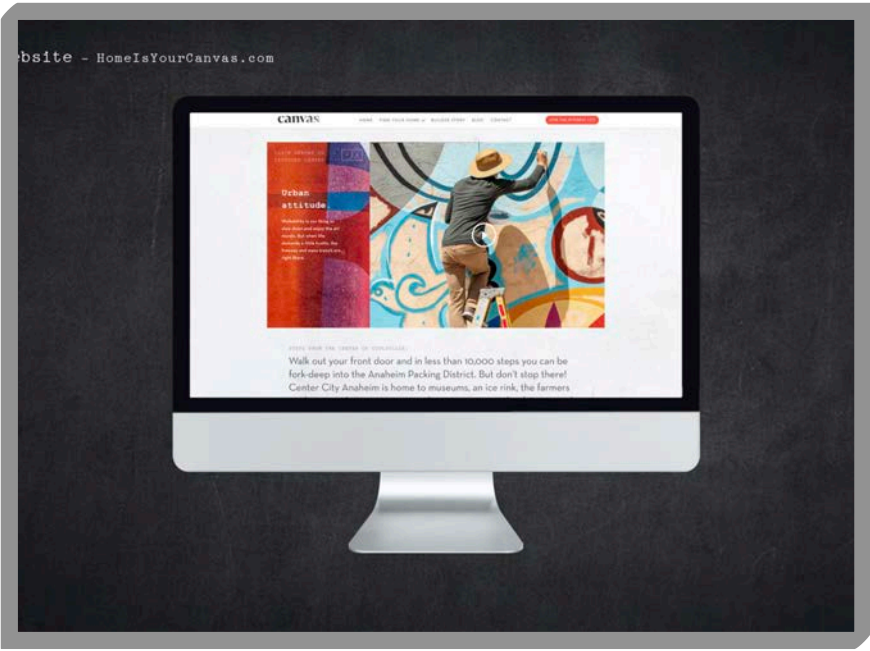
Marketing Director: Kelly Hughes

Ad Agency: Anderson Hanson Blanton





## Category 26 - Best Website for a Community



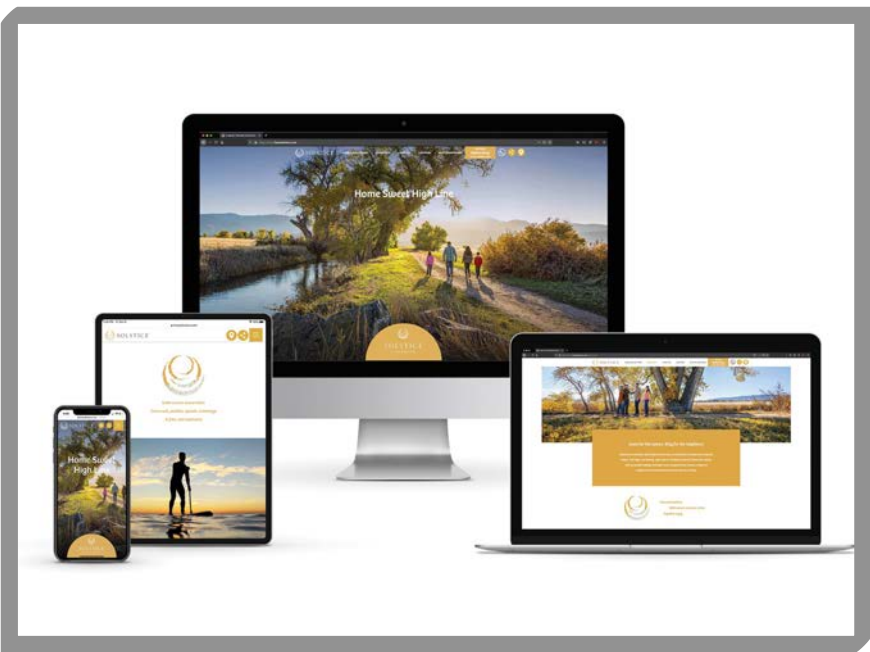
### Homeisyourcanvas.com

Anaheim, CA

By: TRI Pointe Homes Southern California

Marketing Director: Natalie Barrios

Ad Agency: Greehaus



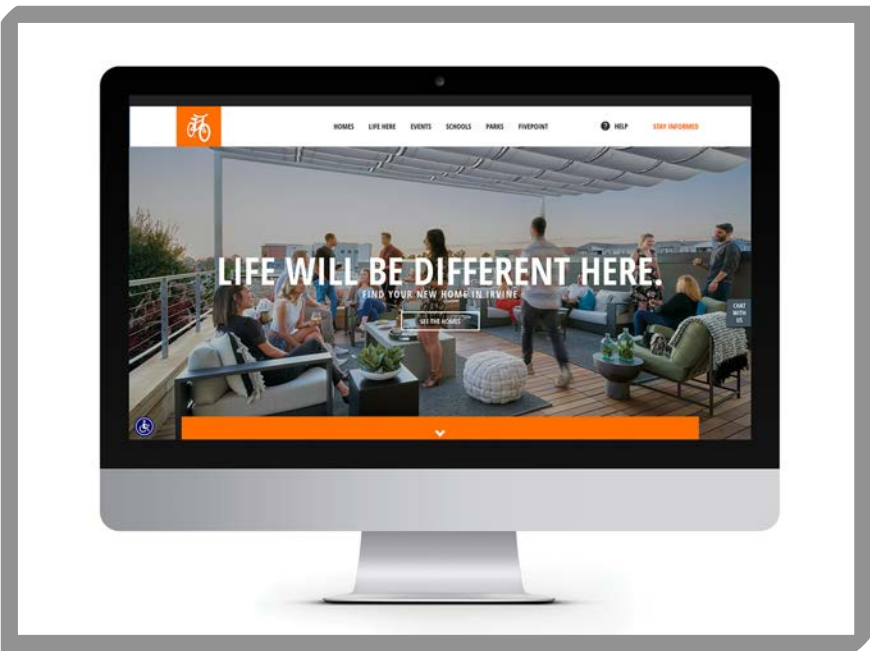
### Livesolsticeco.com

Littleton, CO

By: Shea Homes

Marketing Director: Cheryl Haflich

Ad Agency: Milesbrand



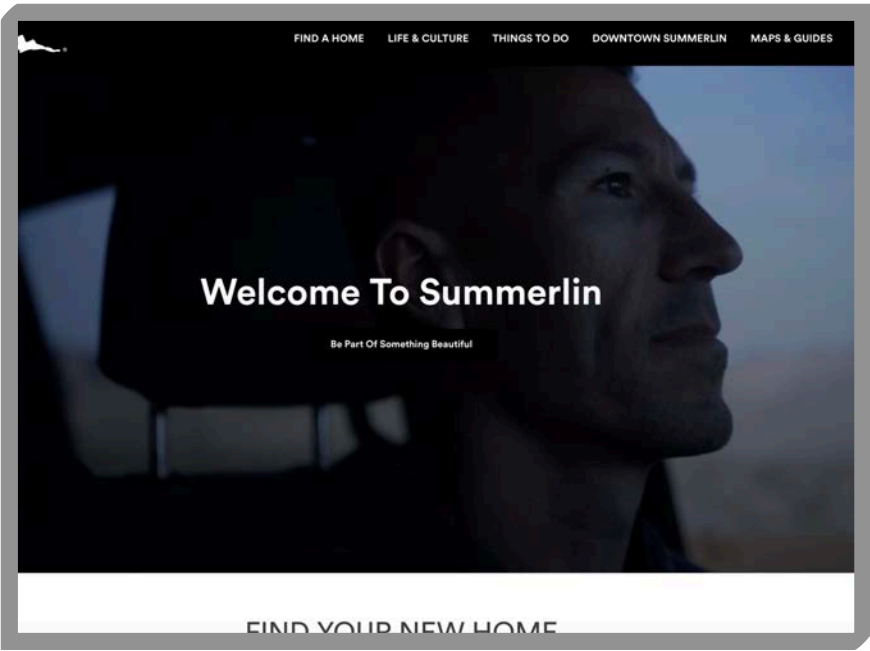
### Greatparkneighborhoods.com

Irvine, CA

By: FivePoint

Marketing Director: Jann Rowe

Ad Agency: Strada Advertising



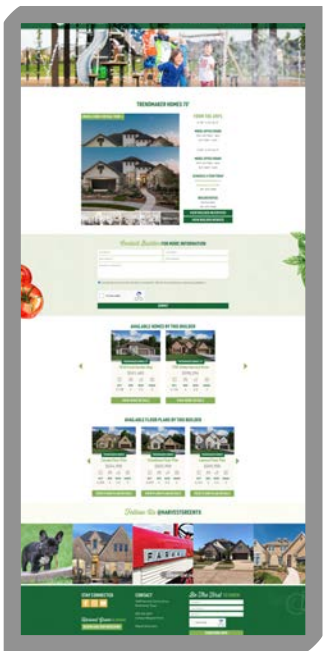
### Summerlin.com

Las Vegas, NV

By: The Howard Hughes Corporation

Marketing Director: Danielle Bisterfeldt

Ad Agency: Robertson+Partners



### Harvestgreentexas.com

Richmond, TX

By: Harvest Green by Johnson Development

Marketing Director: Haley Peck

Ad Agency: Blue Sky Marketing





Category 27 - Best Social Media Campaign



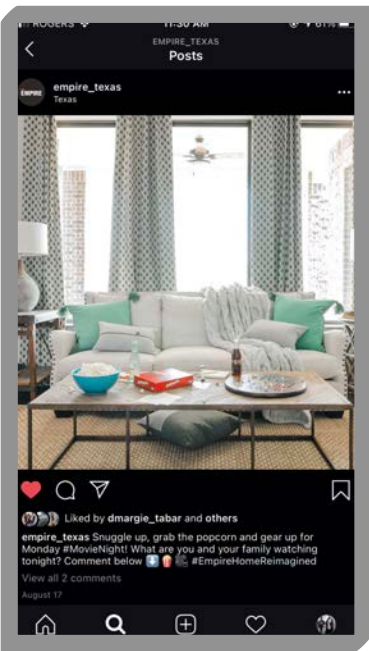
Locals Supporting Locals

Rehoboth Beach, DE  
By: Schell Brothers  
Marketing Director: Alyssa Titus  
Ad Agency: Schell Brothers (in-house)



Shea Saturdays

San Diego CA  
By: Shea Homes  
Marketing Director: Sophia Stamos  
Ad Agency: Kovach Marketing/ Red Door Interactive



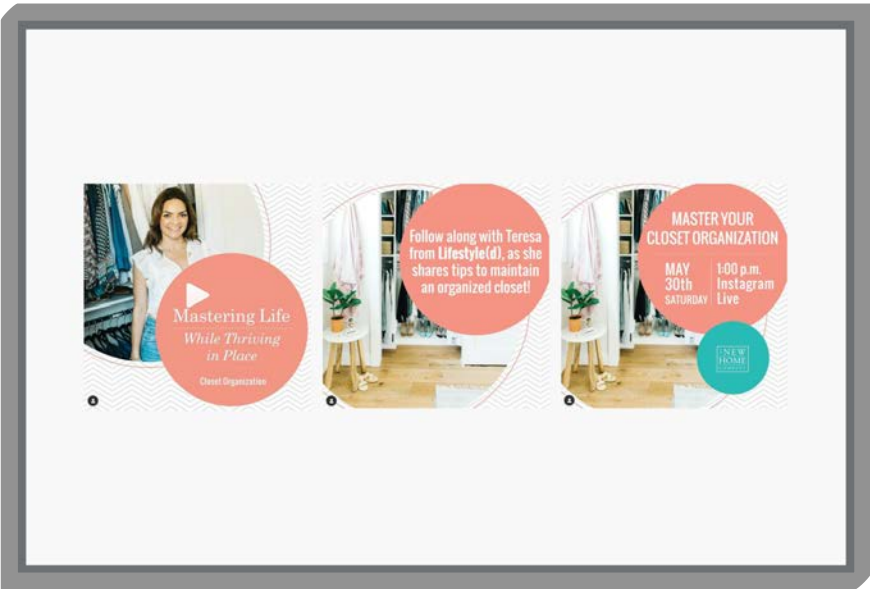
Home Reimagined

Ontario & Texas  
By: Empire Communities  
Marketing Director: Sue MacKay  
Ad Agency: In House



Landsea Gone Virtual

Newport Beach, CA  
By: Landsea Homes  
Marketing Director: Michelle Bryge  
Ad Agency: Gunn|Jerkens Marketing Communications



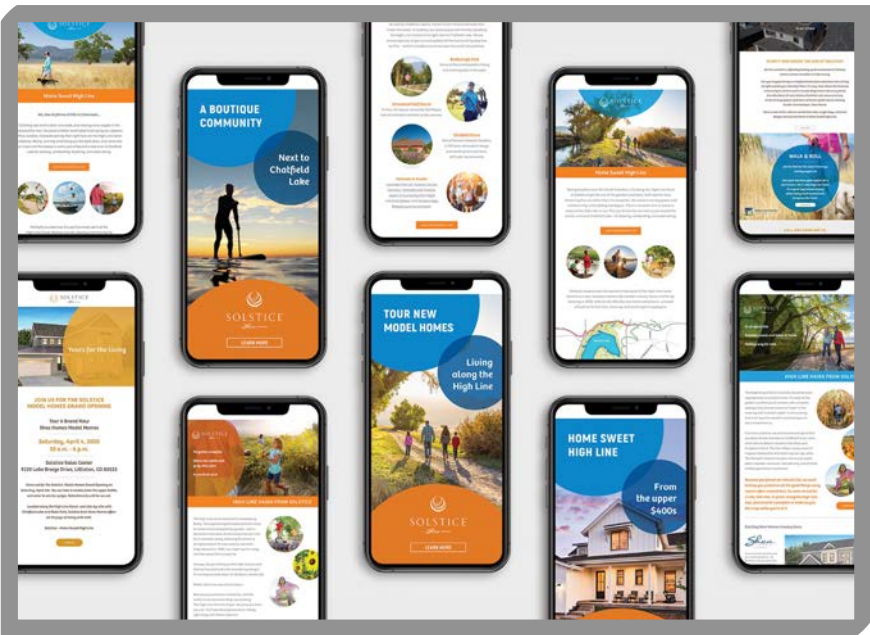
Mastering Life

Aliso Viejo, CA  
By: The New Home Company  
Marketing Director: Megan Eltringham  
Ad Agency: Paolucci, Salling & Martin Communication Arts





# Category 28 - Best Email Marketing/ Web Banners/Rich Media Advertisi



## Solstice

Littleton, CO

By: Shea Homes

Marketing Director: Cheryl Haflich

Ad Agency: Milesbrand



## Tretti

Toronto, ON, Canada

By: Collecdev

Marketing Director: Natascha Pieper

Ad Agency: Montana Steele Strategic Marketing



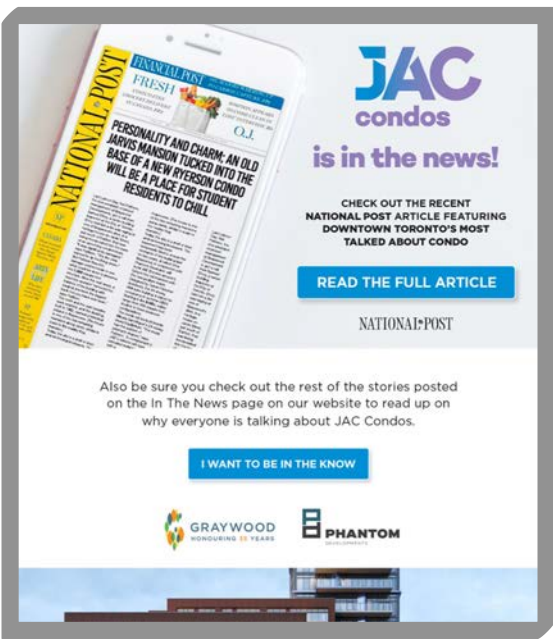
## Nørdic Condos

Toronto, ON, Canada

By: Collecdev

Marketing Director: Natascha Pieper

Ad Agency: Montana Steele Strategic Marketing



## JAC Condos

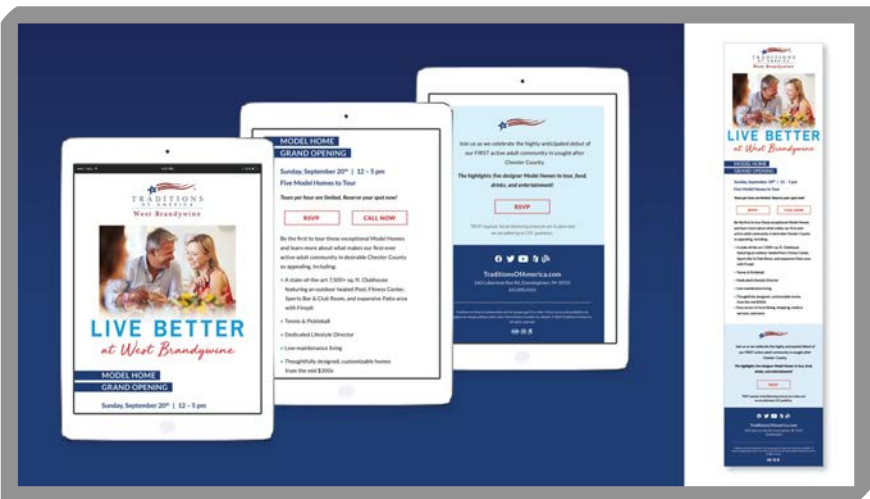
Toronto, ON, Canada

By: Graywood Group and Fantom Developments

Marketing Director: Heather Lloyd – Graywood Developmen

Henry Strasser – Phantom Developments

Ad Agency: Montana Steele Strategic Marketing



## Traditions of America at West Brandywine

Chester County, PA

By: Traditions of America

Marketing Director: Carolyn Morrison

Ad Agency: Blufish Design Studio





## Category 29 - Best Digital Marketing Campaign



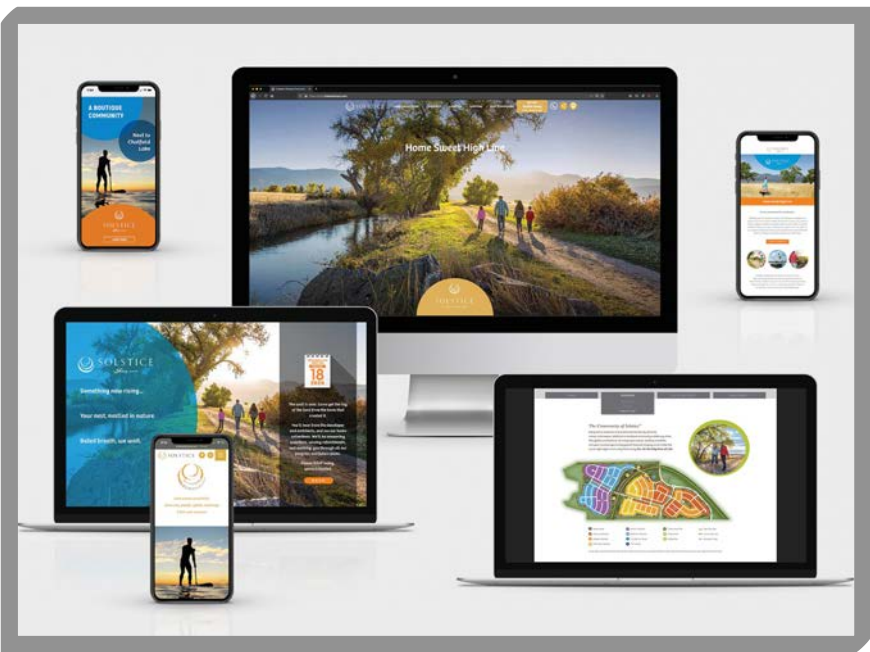
### New Normal

Rehoboth Beach, DE

By: Schell Brothers

Marketing Director: Alyssa Titus

Ad Agency: Schell Brothers (in-house)



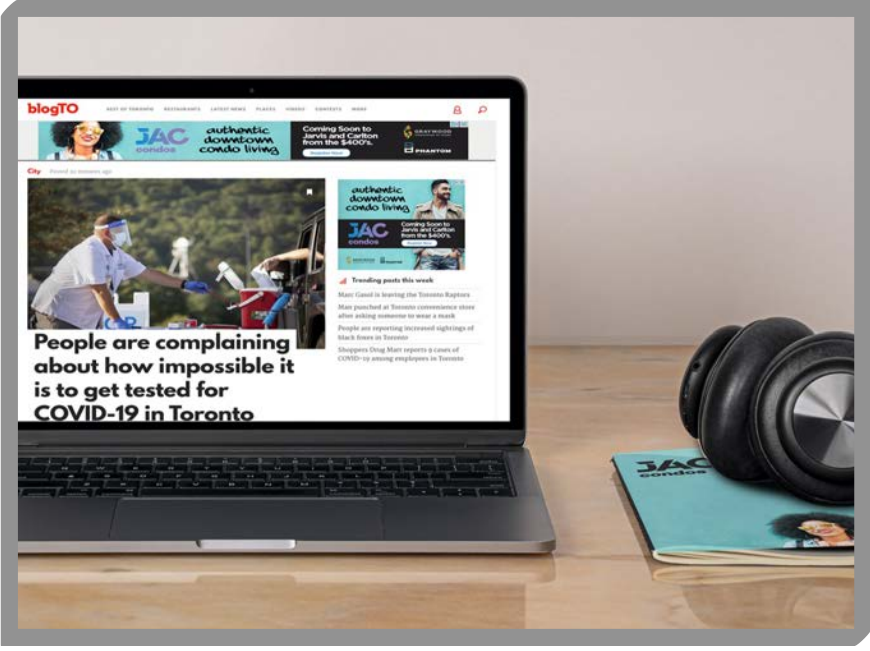
### Solstice

Littleton, CO

By: Shea Homes

Marketing Director: Cheryl Haflich

Ad Agency: Milesbrand



### JAC Condos

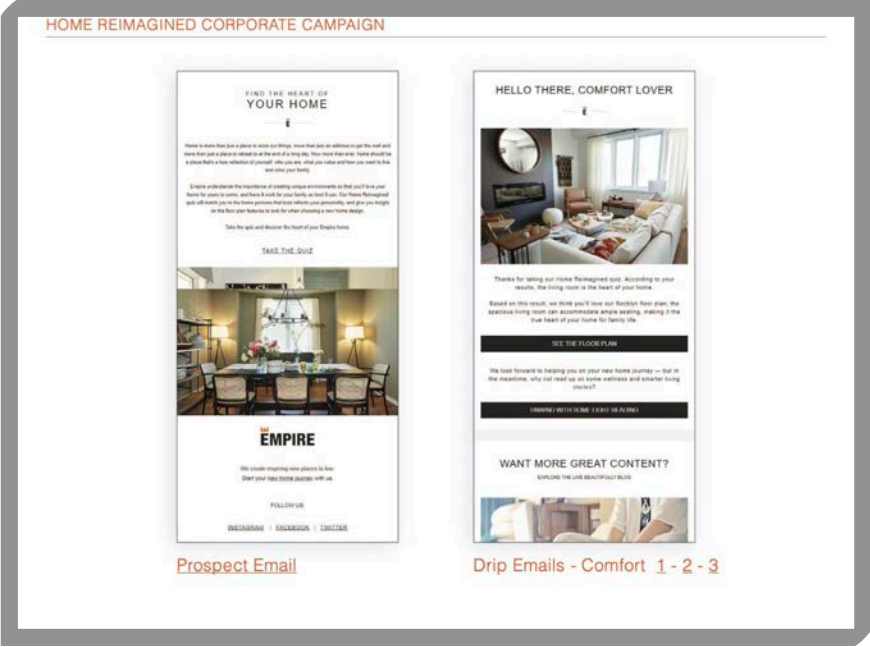
Toronto, ON, Canada

By: Graywood Group and Fantom Developments

Marketing Director: Heather Lloyd - Graywood Developments

Henry Strasser - Phantom Developments

Ad Agency: Montana Steele Strategic Marketing



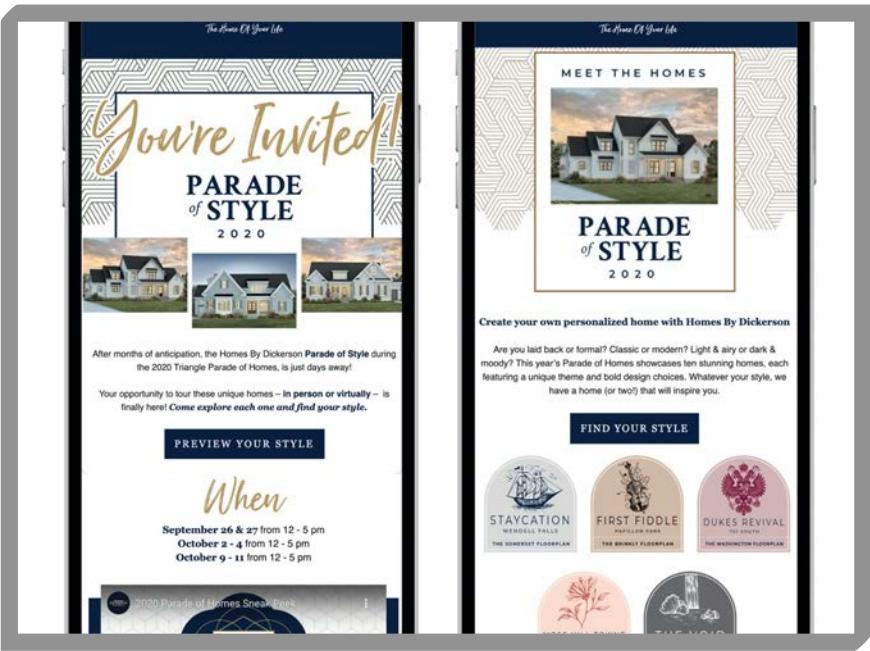
### Home Reimagined

Ontario & Texas

By: Empire Communities

Marketing Director: Sue MacKay

Ad Agency: In House



### Homes By Dickerson Parade of Homes Campaign

Raleigh/Durham, NC

By: Homes By Dickerson

Marketing Director: Brooke Carroll

Ad Agency: Group Two



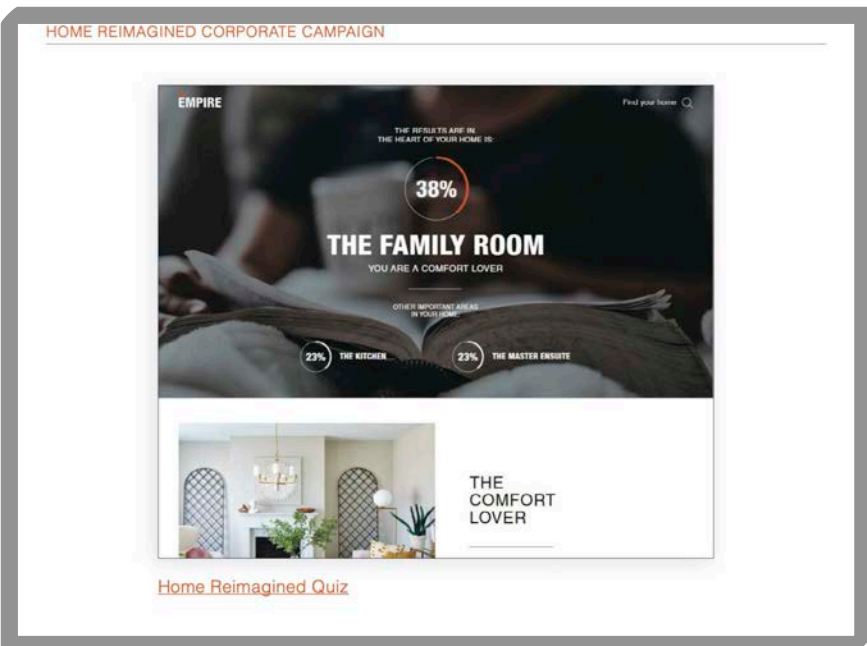


## Category 30 - Best Use of Technology



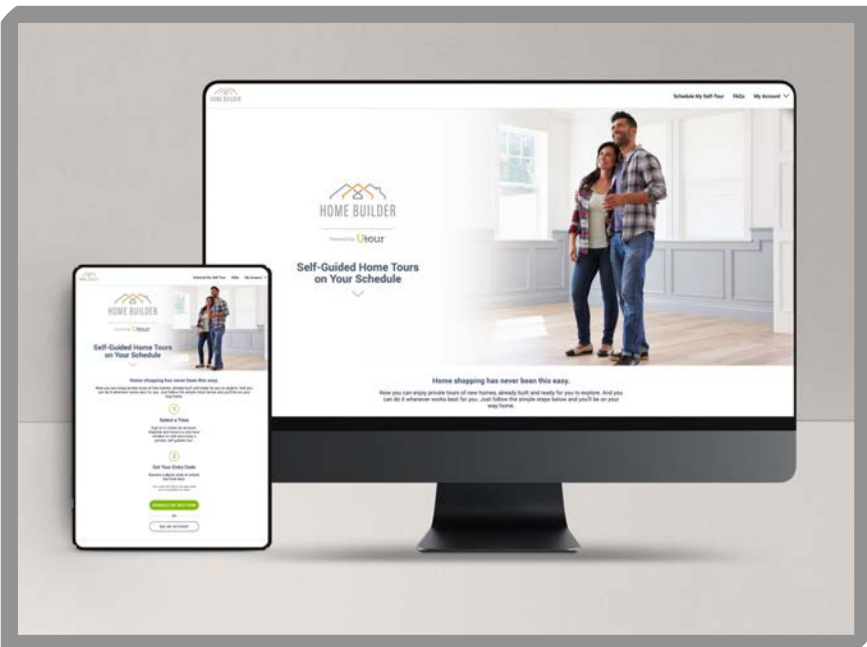
### The Stanley District

Niagara Falls, ON, Canada  
By: La Pue International Inc.  
Marketing Director: Lisa Vo  
Ad Agency: NEEZO Studios



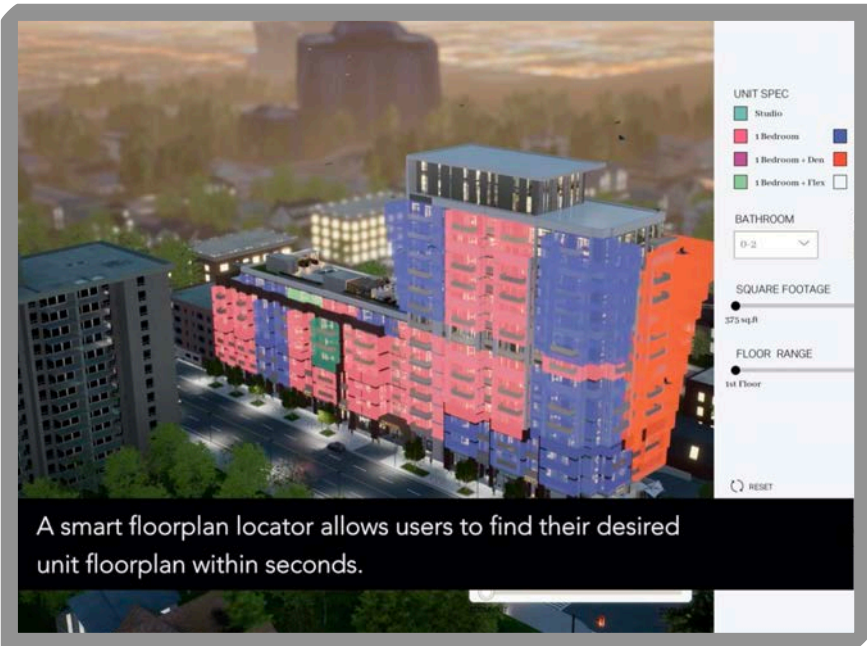
### Home Reimagined

Ontario & Texas  
By: Empire Communities  
Marketing Director: Sue MacKay  
Ad Agency: In House



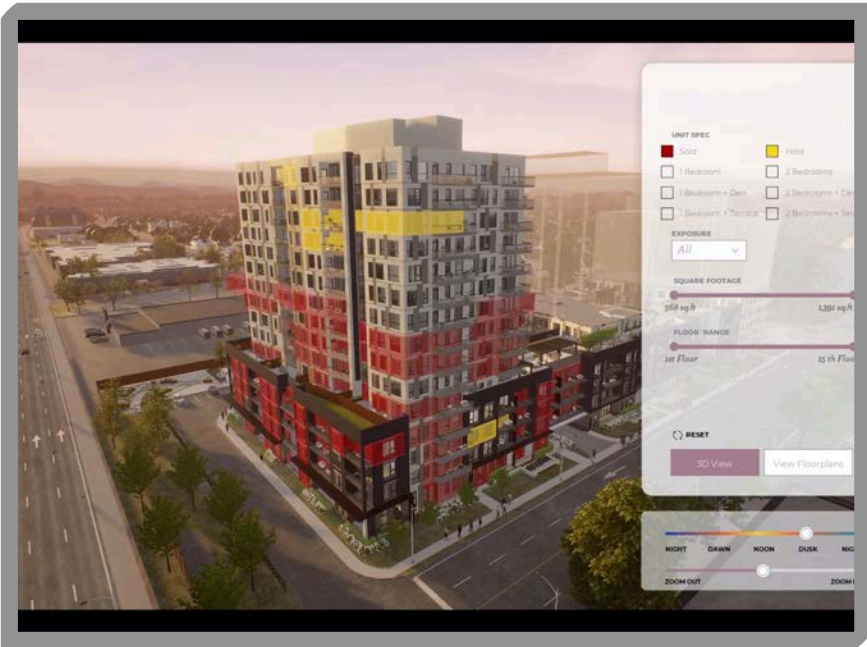
### UTour

La Plata, MD  
By: UTour  
Marketing Director: Tom Nelson  
Ad Agency: NDG Communications, Inc.



### The Charlotte Condos

Ottawa, ON, Canada  
By: Richcraft Communities  
Marketing Director: Shawn Bellman  
Ad Agency: Pureblink



### Elevate Condos

Kitchener, ON, Canada  
By: Werner Leuschner Enterprises Ltd.  
Marketing Director: Werner Leuschner  
Ad Agency: Pureblink





## Category 31 - Best Virtual Sales Process/Experience



### The St. Regis Residences

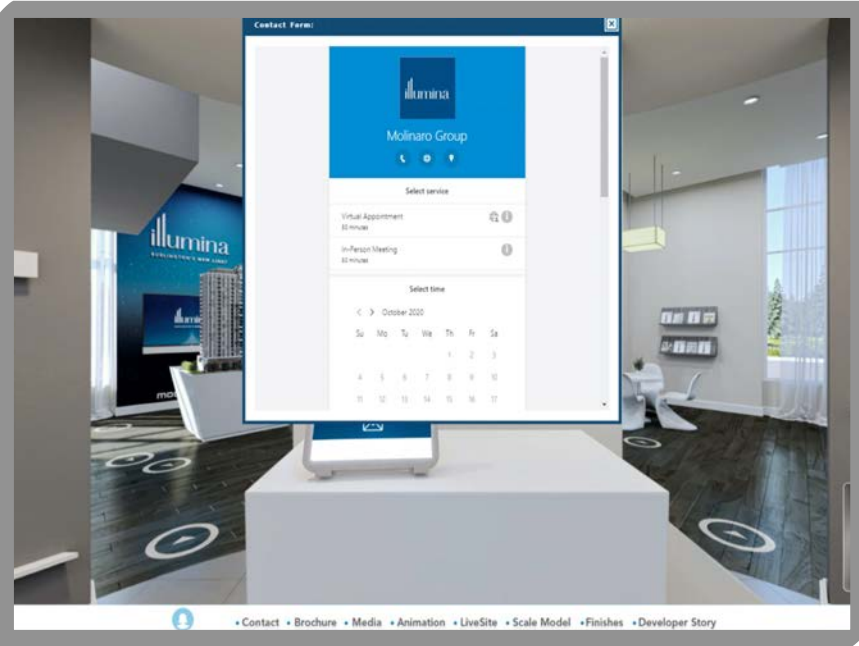
Rye, NY

By: Alfred Weissman Real Estate

Marketing Director: The Marketing Directors - Adrienne Albe

Denham Apperley

Ad Agency: RODE Advertising



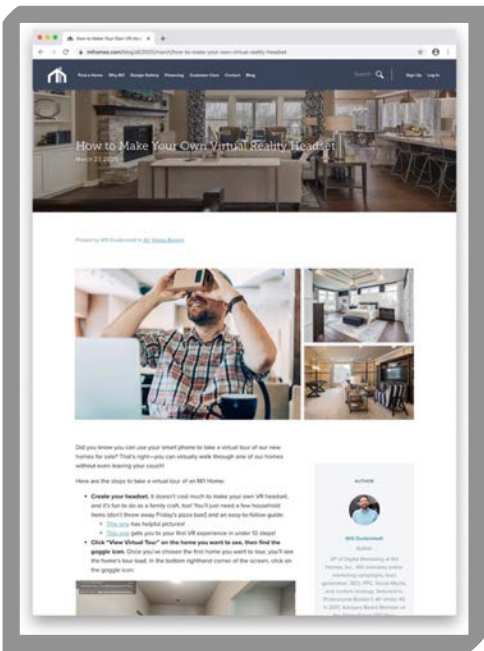
### Illumina-Red Carpet VIP-VR

Burlington, ON, Canada

By: Molinaro Group

Marketing Director: Sam DiSanto

Design: NEEZO Studios



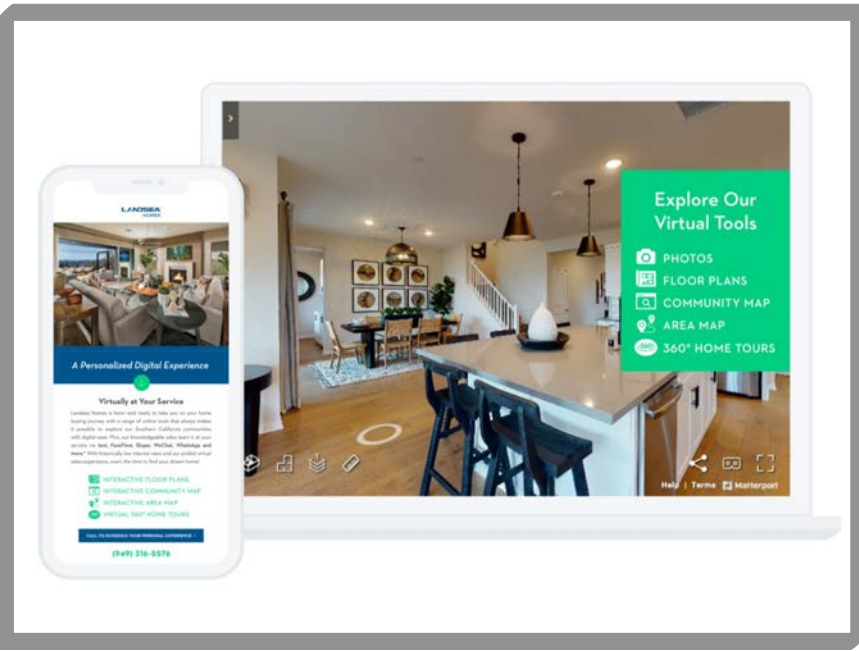
### Virtual Reality Headset Distribution

Columbus, OH, USA

By: M/I Home

Marketing Director: In-House Corporate Marketing

Ad Agency: In-House Corporate Marketing



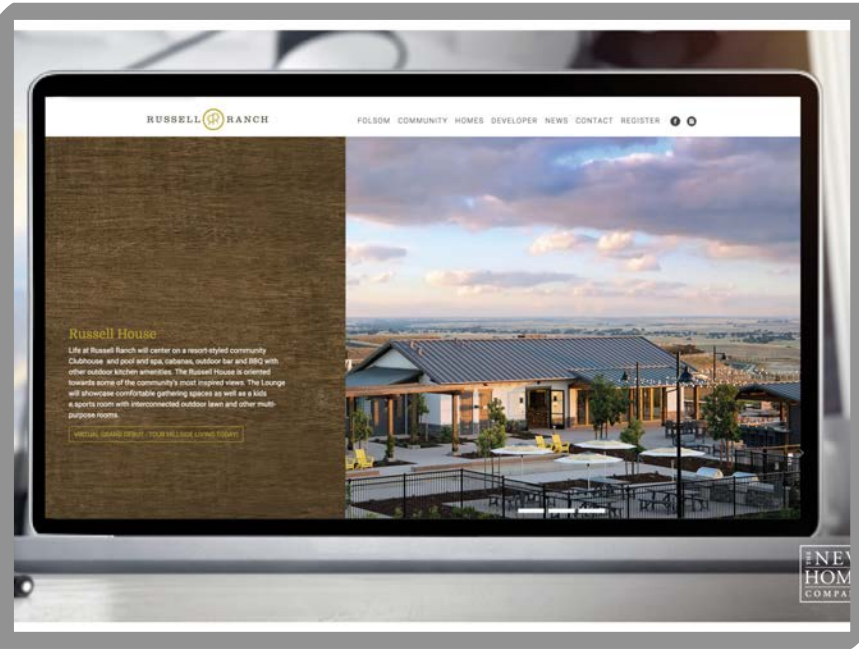
### Landsea Homes Virtual Sales Experience

Newport Beach, CA

By: Landsea Homes

Marketing Director: Michelle Bryge

Ad Agency: Gunn|Jerkens Marketing Communications



### Russell Ranch

Folsom, CA

By: The New Home Company

Marketing Director: Megan Eltringham

Ad Agency: Paolucci, Salling & Martin Communication Arts





## Category 32 - Best Virtual Special Event



### Shea Saturday With Chef Jen

San Diego CA

By: Shea Homes

Marketing Director: Sophia Stamos

Ad Agency: Kovach Marketing/ Red Door Interactive



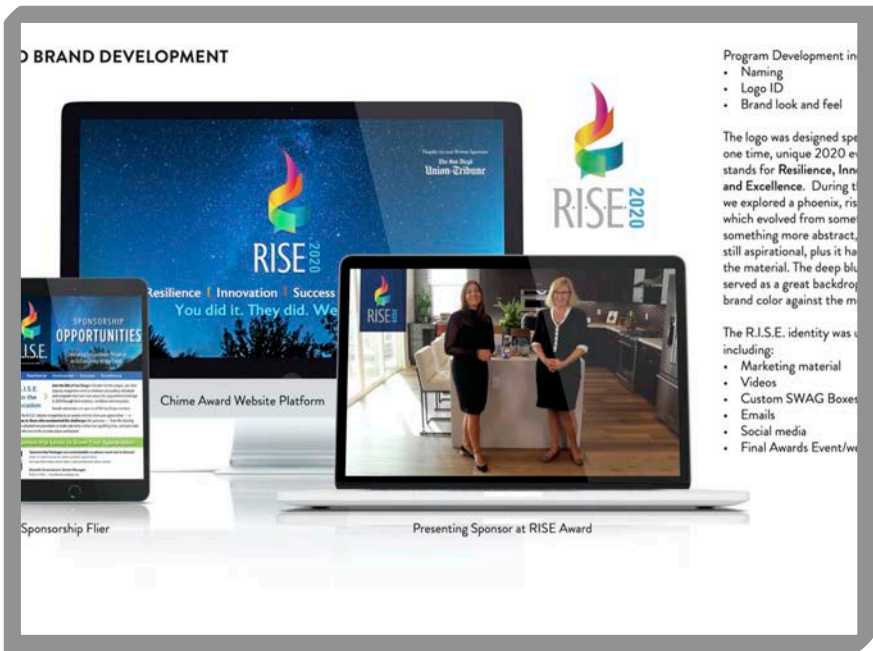
### Summerlin Patriotic Parade Virtual Edition

Las Vegas, NV

By: The Howard Hughes Corporation

Marketing Director: Danielle Bisterfeldt

Ad Agency: Summerlin Association Management  
& Summerlin Council



### R.I.S.E. Awards

San Diego CA

By: BIA of San Diego County

Powered by the Sales & Marketing Council

Marketing Director: Jo-Anne Redwood, Capstone Studios

Program Committee Chairs; Chaz Hinz, Lori Asaro,

Marketing; Capstone Studios, Deployment:

BIA Staff Danielle Grommersch and Zoe Rashid



### Bayside

Selbyville, DE

By: Carl M. Freeman Companies

Marketing Director: Jeff Evans

Ad Agency: In-House Corporate Marketing



### The Highlands Grand Opening

San Diego CA

By: Pardee Homes

Marketing Director: April Gingras





# Category 33 - Best Overall Advertising Campaign



## Canvas

Anaheim, CA

By: TRI Pointe Homes Southern California

Marketing Director: Natalie Barrios

Ad Agency: Greehaus



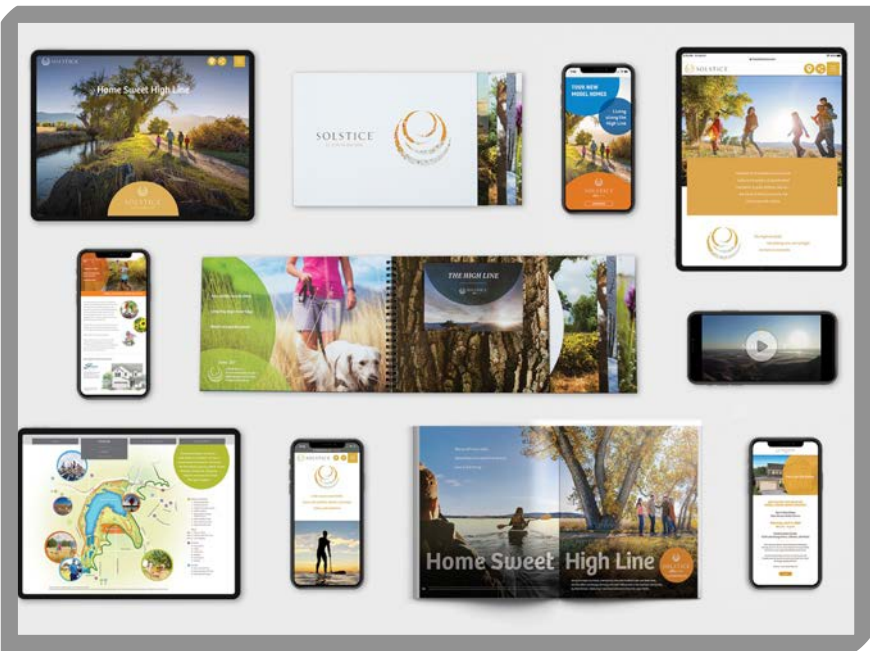
## NOVEL Atherton

Charlotte, NC

By: Crescent Communities

Marketing Director: Ben Watt

Ad Agency: Wray Ward



## Solstice

Littleton, CO

By: Shea Homes

Marketing Director: Cheryl Haflich

Ad Agency: Milesbrand



## JAC Condos

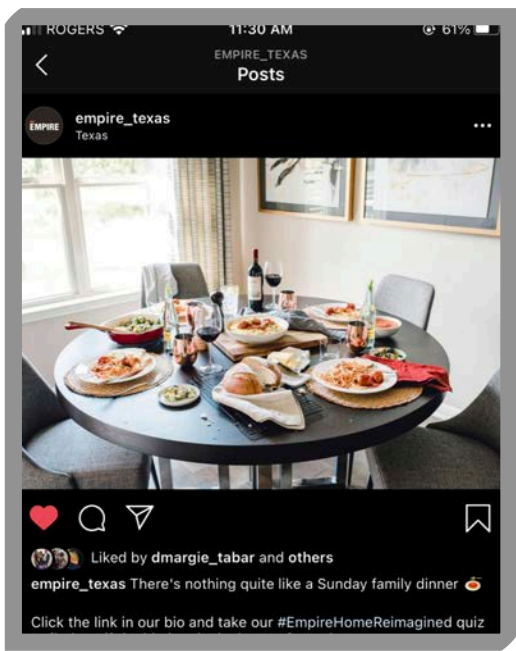
Toronto, ON, Canada

By: Graywood Group and Fantom Developments

Marketing Director: Heather Lloyd - Graywood Developments

Henry Strasser - Phantom Developments

Ad Agency: Montana Steele Strategic Marketing



## Home Reimagined

Ontario & Texas

By: Empire Communities

Marketing Director: Sue MacKay

Ad Agency: In House





## Category 34 - Best Realtor/Broker Program



### Bridgeland - Top Producers Club

Cypress, TX

By: The Howard Hughes Corporation

Marketing Director: Lona Shipp

Ad Agency: In-House Corporate Marketing



### Painted Prairie Partner Program

Aurora, CO

By: Painted Prairie

Marketing Director: Cheryl Schuette

Ad Agency: Stephens Studio and Moxie Sozo



### The Neal Deal

Sarasota, FL

By: Neal Communities

Marketing Director: Leisa Weintraub

Ad Agency: Blufish Design Studio



### Wolf Ranch - Realtor Rewards Program

Georgetown, TX

By: Hillwood Communities

Marketing Director: Tori Streff

Ad Agency: SmartTouch Interactive



### The Tribute - Realtor Program

The Colony, TX

By: Matthews Southwest

Marketing Director: Mary Day

Ad Agency: Anderson Hanson Blanton





## Category 35 - Best Special Promotion Limited Time Sales Event



### Harvest in the Hills

Conroe, TX

By: The Howard Hughes Corporation

Marketing Director: Kim Phillips

Ad Agency: MMI Agency



### Bridgeland - Fall Giving Drive

Cypress, TX

By: The Howard Hughes Corporation

Marketing Director: Lona Shipp

Ad Agency: In House



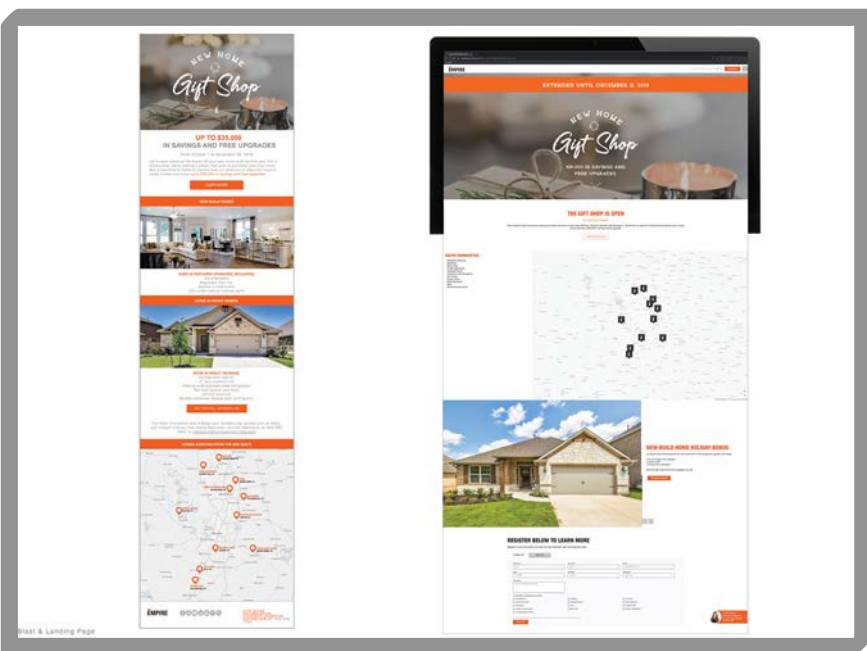
### Painted Prairie - Grand Opening

Aurora, CO

By: Painted Prairie

Marketing Director: Cheryl Schuette

Ad Agency: Stephens Studio - Moxie Sozo



### New Home Gift Shop

Austin, TX.

By: Empire Communities

Marketing Director: Alyssa Siers

Ad Agency: In-House Corporate Marketing



### Neal 50th Anniversary

Sarasota, FL

By: Neal Communities

Marketing Director: Leisa Weintraub

Ad Agency: Blufish Design Studio





# Category 36 - Best Lifestyle Program for a Community



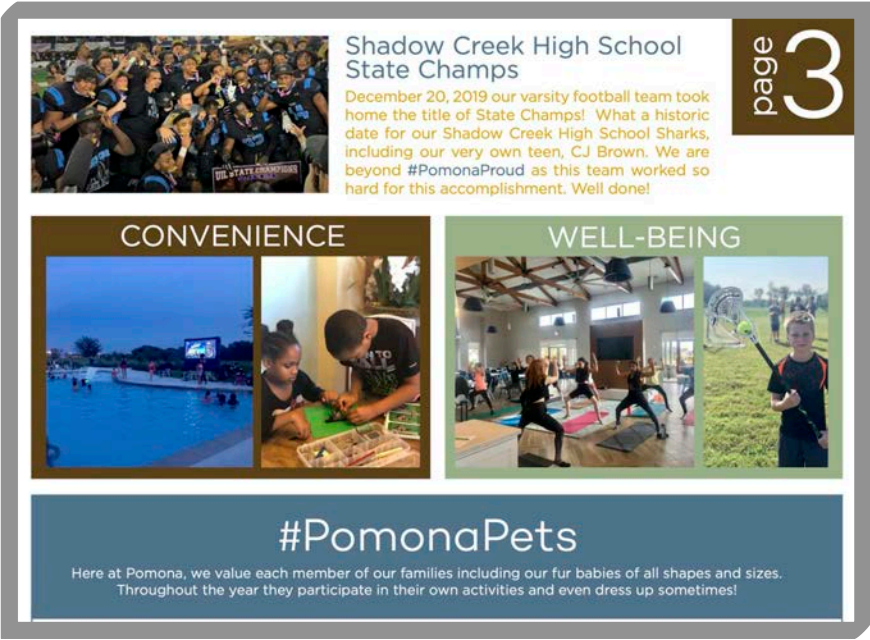
**Towne Lake**  
 Cypress, TX  
 By: Caldwell Companies  
 Marketing Director: Tayler Cargill



**Be Our Guest by Discovery Senior Living**  
 Bonita Spring, FL  
 By: Discovery Senior Living  
 Marketing Director: Heidi Miller LaVanway  
 Design: Discovery Marketing Group



**Union Park by Hillwood**  
 Northlake, TX  
 By: Hillwood Communities  
 Marketing Director: Diana Carroll  
 Service Provider: First Service Residential



**Pomona by Hillwood**  
 Manvel, TX  
 By: Hillwood Communities  
 Marketing Director: Diana Carroll  
 Service Provider: First Service Residential



**Bayside**  
 Selbyville, DE  
 By: Carl M. Freeman Companies  
 Marketing Director: Jeff Evans









## Category 38 - Building Industry Community Spirit Award



**HHCare - Community Contributions During Pandemic**  
Conroe, TX

By: The Howard Hughes Corporation

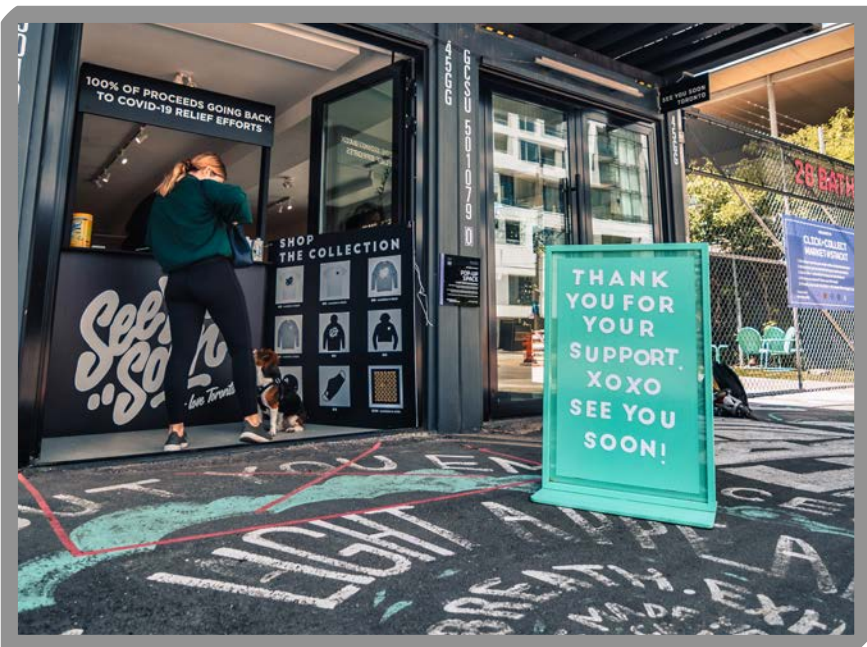
Marketing Director: Kim Phillips, Heath Melton & Lorrie Paris



**Project Kudos - Feeding Delaware**  
Rehoboth Beach, DE

By: Schell Brothers

Marketing Director: Alyssa Titus

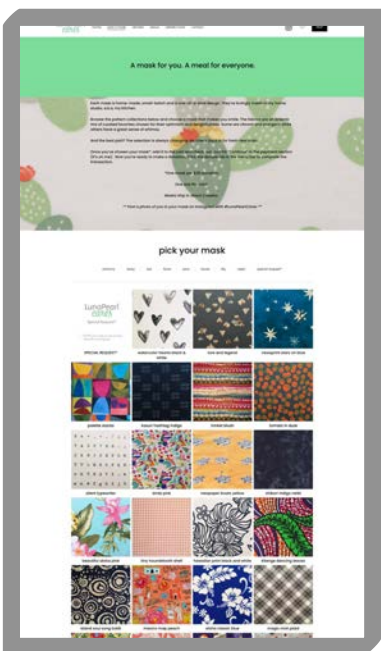


**See You Soon Toronto**  
Toronto, ON, Canada

By: Lifetime Developments

Marketing Director: Anastasia Testani

Ad Agency: Montana Steele Strategic Marketing



**LunaPearl Cares**  
Ventura County, CA

By: LunaPearl Studio

Marketing Director: Susan Drews



**Operation Coming Home - Hero Homes 20 & 21**  
Raleigh, NC

By: United States Veterans Corps

Marketing Director: Andrew Ladner





## Category 39 - Best Sales/Leasing Center



### Mobile Marketing Unit

Rehoboth Beach, DE

By: Schell Brothers

Marketing Director: Alyssa Titus

Design: Décor Direct

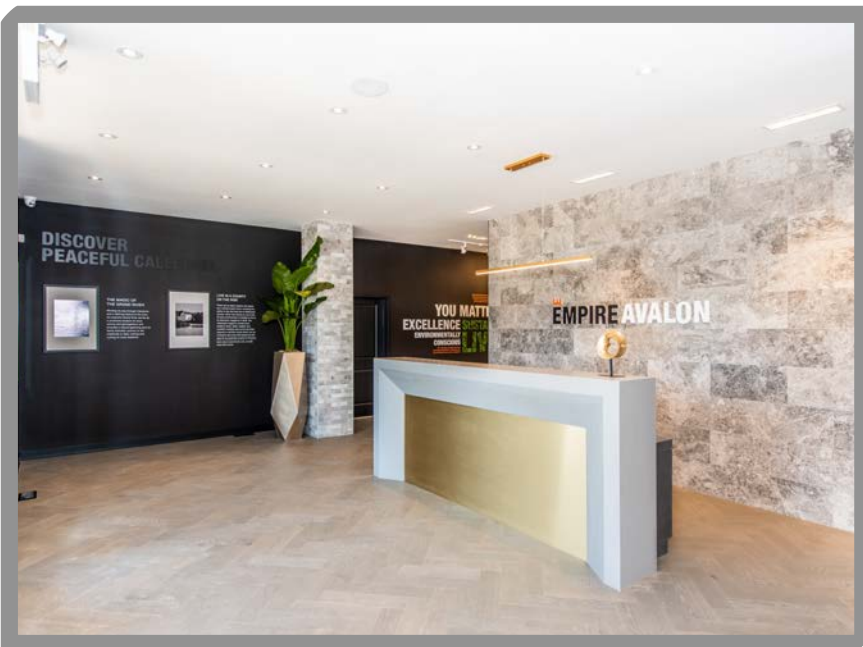


### Broadstone Lowry

Denver, CO

By: Alliance Residential

Design: TRIO



### Avalon

Caladona, ON, Canada

By: Empire Communities

Marketing Director: Sue MacKay

Design: Andrew Pike Interiors



### Cerise at Canvas

Anaheim, CA

By: TRI Pointe Homes Southern California

Marketing Director: Natalie Barrios

Design: CDC Designs



### Emerald Park

Ontario, CA

By: Brookfield Residential

Marketing Director: Lauren Stuart

Design: Chameleon Design





## Category 40 - Best Community Welcome Center



### **The Exchange Coffee House**

Castle Pines, CO

By: Shea Homes

Marketing Director: Cheryl Haflich

Interior Design: Kimberly Timmons Interiors (KTI)



### **Nexton**

Summerville, SC

By: Newland

Marketing Director: Cassie Cataline

Interior Merchandising - Luna Pearl Studio

Graphic Design - Strada Advertising



### **Rise Welcome Center at Great Park Neighborhoods**

Irvine, CA

By: FivePoint

Marketing Director: Jann Rowe

Architect: Studio 111

Interior Design: RDC



### **Wickenburg Ranch Discovery Center**

Wickenburg, AZ

By: Van Tuyl Companies

Marketing Director: Chris Haines

Interior Design: Creative License International

Architect: PHX Architecture



### **Tracy Hills**

Tracy, CA

By: Integral Communities

Marketing Director: Tamara Notestine

Interior Design: Chameleon Design

Architect: Woodley Architectural Group





## Category 41 - Best Presentation Center



### 123 Portland

Toronto, ON, Canada

By: Minto Communities

Marketing Director: Alexis Albert

Design: Blackjet Inc. / U31



### Lakehouse on 17th

Denver, CO

By: NAVA Real Estate Development

Marketing Director: Sarah Stone

Design: TRIO



### Union Village

Toronto, ON, Canada

By: Minto Communities & Metropia

Marketing Director: Alexis Albert

Design: Montana Steele/Taylor Group/Globacore



### Quay House

Toronto, ON, Canada

By: Empire Communities

Marketing Director: Sue MacKay

Design: U31



### Livingston

Hagersville, ON, Canada

By: Empire Communities

Marketing Director: Michael Di Girolamo

Design: Figure3



## Category 42 - Best Community Amenity



### Springhouse Village at Daybreak

Jordan, UT

By: Oakwood Homes

Marketing Director: Todd Eudailey

Interior Design: Kimberly Timmons Interiors (KTI)



### Novel House Community Center at Great Park Neighborhoods

Irvine, CA

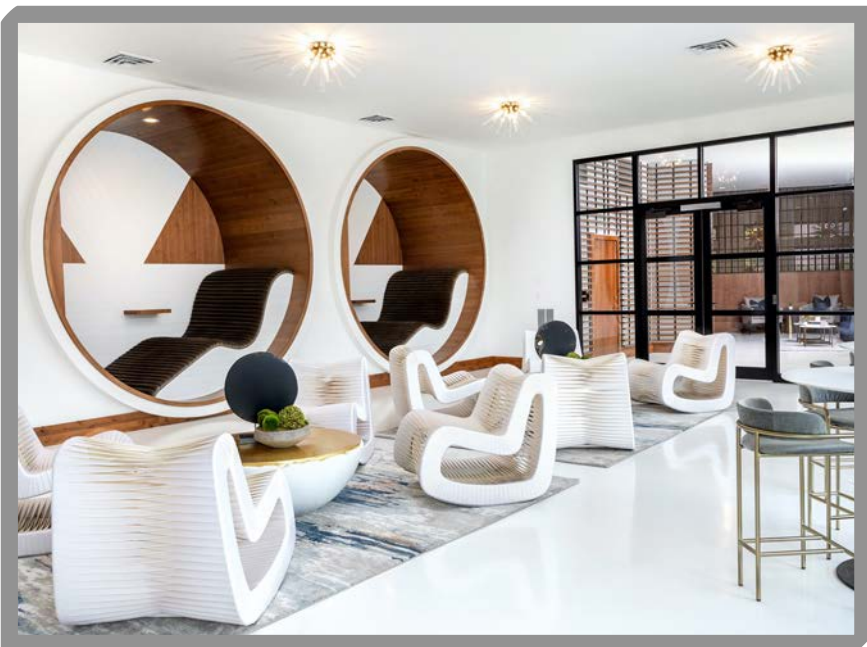
By: FivePoint

Marketing Director: Jann Rowe

Landscape-Brightview Design Group

Building Architect-SDK Atelier

Building Interior-RDC



### Broadstone Lowry

Denver, CO

By: Alliance Residential

Interior Design: TRIO



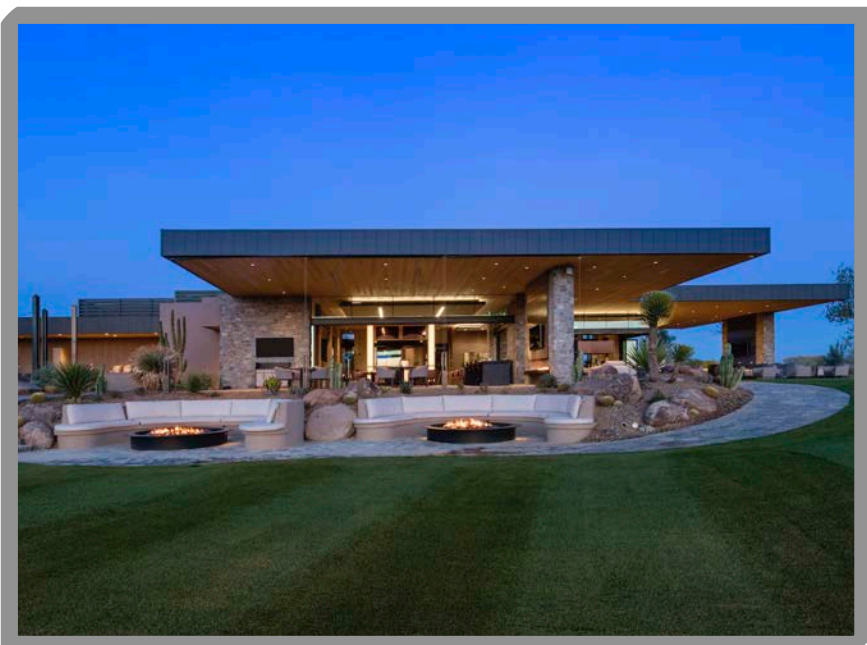
### Tahoe Beach Club

Stateline, NV

By: Sierra Con

Architect: Swaback, PLLC

Interiors by Beth Hamill



### Seven Desert Mountain

Scottsdale, AZ

By: M3 Companies, LLC

Architect: Drewett Works





## Category 43 - Best Design Center

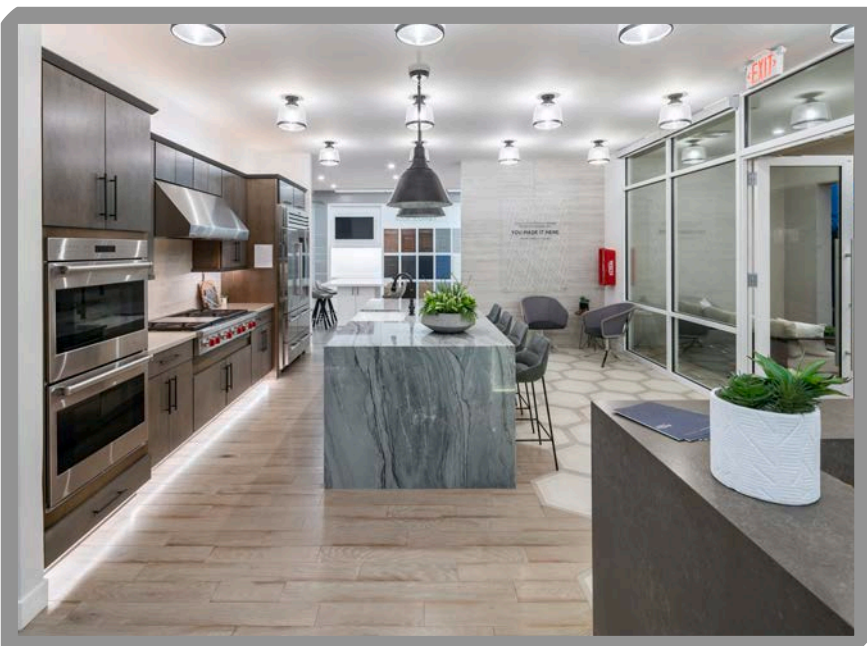


### **Minto Communities GTA Design Centre**

Toronto, ON, Canada

By: Minto Communities

Marketing Director: Alexis Albert



### **Sterling Grove**

Surprise, AZ

By: Toll Brothers

Marketing Director: Kari Laszlo

Interior Design: Fervor Creative



### **Visionary Homes Design Studio**

Wellsville, UT

By: Visionary Homes

Marketing Director: Jonathan Williams

Design: Success Strategies



### **TRI Pointe Homes Southern CA Design Studio**

Anaheim, CA

By: TRI Pointe Homes Southern California

Marketing Director: Natalie Barrios

Architecture and Interiors - TRI Pointe Group



### **Trendmaker Homes Design Studio Houston**

Houston, TX

By: Trendmaker Homes

Marketing Director: Rhoda Davignon

Architecture and Interiors - TRI Pointe Group





## Category 44 - Best Signage



### Tesorito Viejo

Madera, CA

By: Tesoro Viejo Development Inc.

Marketing Director: Karen McCaffrey

Ad Agency: Greenhaus



### Nexton

Summerville, SC

By: Newland

Marketing Director: Cassie Cataline

Design: 505Design



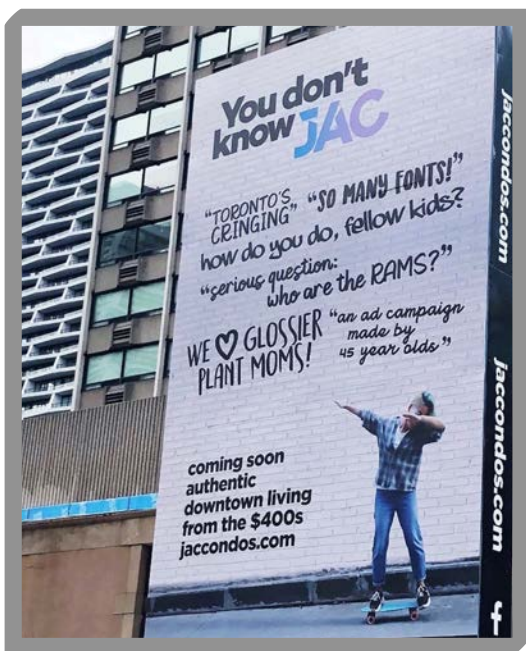
### ARTAVIA

Conroe, TX

By: AIRIA Development Company

Marketing Director: Lisa Connell

Ad Agency: Anderson Hanson Blanton



### JAC Condos

Toronto, ON, Canada

By: Graywood Group and Fantom Developments

Marketing Director: Heather Lloyd - Graywood Developments

Henry Strasser - Phantom Developments

Ad Agency: Montana Steele Strategic Marketing



### Union Park by Hillwood

Northlake, TX

By: Hillwood Communities

Marketing Director: Diana Carroll

Ad Agency: Schaefer Advertising





## Category 45 - Best Landscape of a Model



### **Sterling Grove - The Hastings**

Surprise, AZ

By: Toll Brothers

Marketing Director: Kari Laszlo

Landscape: Creative Environments



### **Boulder Ranch - The Munari**

Scottsdale, AZ

By: Toll Brothers

Marketing Director: Kari Laszlo

Landscape: Sonoran LanDesign



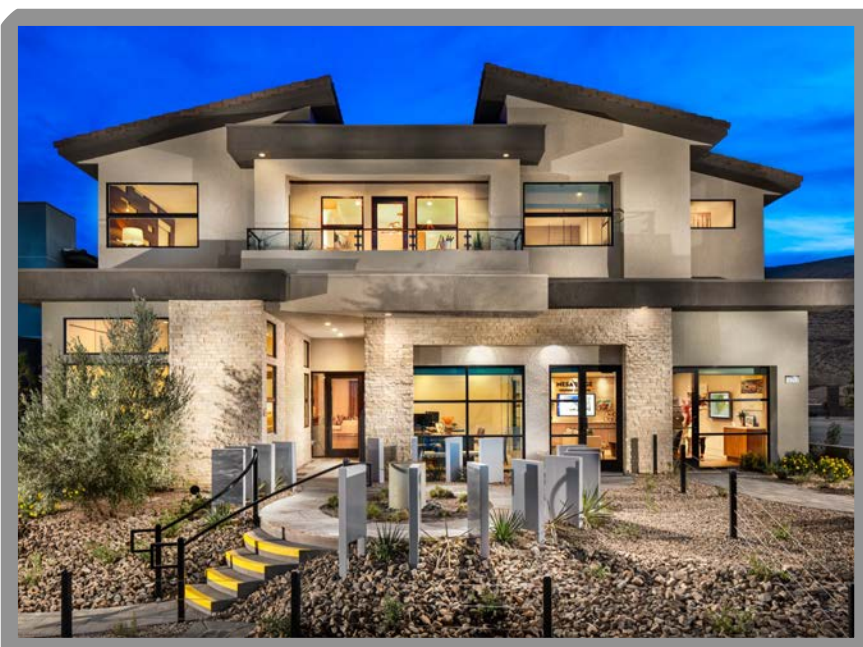
### **Toll Brothers at Verde River - The Madison**

Rio Verde, AZ

By: Toll Brothers

Marketing Director: Kari Laszlo

Landscape: Creative Environments



### **Mesa Ridge View Point Collection - The Keystone**

Las Vegas, NV

By: Toll Brothers

Marketing Director: Maricela Maciel

Landscape: Edgewater Custom Pools & Landscaping



### **The Highlands - Plan 3**

San Diego CA

By: Pardee Homes

Marketing Director: April Gingras

Landscape: ASR Landscape Architect





## Category 46 - Best Landscape of a Community



### Sterling Grove

Surprise, AZ

By: Toll Brothers

Marketing Director: Kari Laszlo

Landscape: Creative Environments



### The Woodlands Hills

Conroe, TX

By: The Howard Hughes Corporation

Marketing Director: Klm Phillips

Landscape: Clark Condon Associates



### Tretti

Toronto, ON, Canada

By: Collecdev

Marketing Director: Natascha Pieper

Architect/Landscape Architect: gh3\* Architects



### Glen Hill Condominiums

Toronto, ON Canada

By: Lanterra Development

Marketing Director: Karina Wieser



### Mustang Lakes

Celina, TX

By: Cambridge Companies

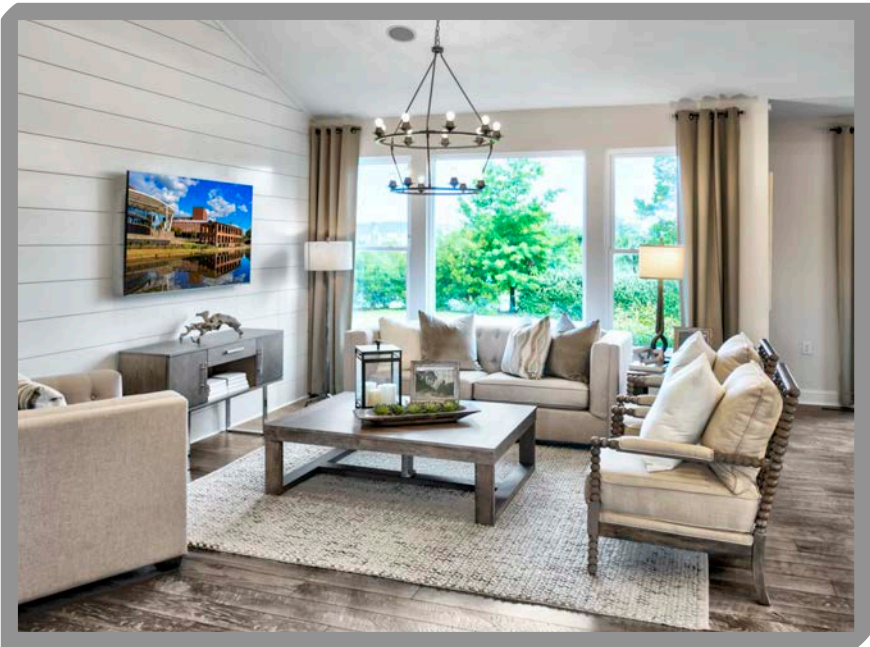
Marketing Director: Kelly Hughes

Landscape: DCBA Landscape Architecture





## Category 47 - Best Interior Merchandising of a Model Priced under \$375,000



### **Santa Barbara American Tradition**

Elgin, SC

By: Schumacher Homes

Marketing Director: Mary Schumacher Becker, MIRM, CSP, CM

Interiors: Possibilities by Design



### **Traditions at Viscaya - Onyx Plan**

Round Rock, TX

By: Taylor Morrison

Marketing Director: Kristin France

Interiors: Mary DeWalt Design Group



### **Sterling Grove - The Del Rey**

Surprise, AZ

By: Toll Brothers

Marketing Director: Kari Laszlo

Interiors: Ryan Young Interiors



### **Sterling Grove - The Smithfield**

Surprise, AZ

By: Toll Brothers

Marketing Director: Kari Laszlo

Interiors: Fervor Creative



### **Harper's Preserve**

Conroe, TX

By: Empire Communities

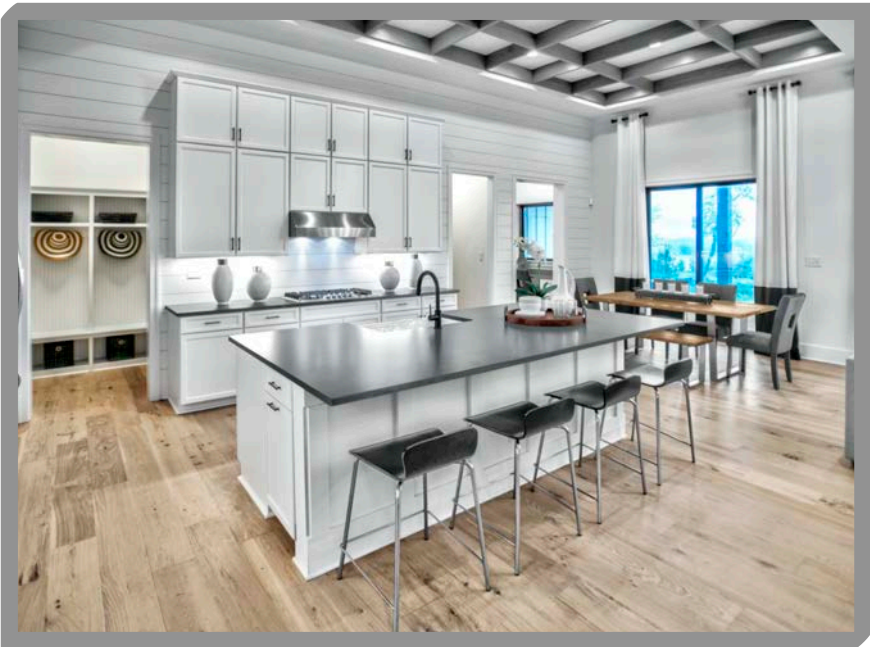
Marketing Director: Michael Di Girolamo

Interiors: Figure3





# Category 48 - Best Interior Merchandising of a Model Priced \$375,000 to \$500,000



## Charleston Modern Farmhouse

Louisville, KY

By: Schumacher Homes

Marketing Director: Mary Schumacher Becker, MIRM, CSP, C

Interiors: Possibilities by Design



## Tidewater Landing - The Mayberry

Lewes, DE

By: Schell Brothers

Marketing Director: Alyssa Titus



## Sterling Grove - The Wayland

Surprise, AZ

By: Toll Brothers

Marketing Director: Kari Laszlo

Interiors: Fervor Creative



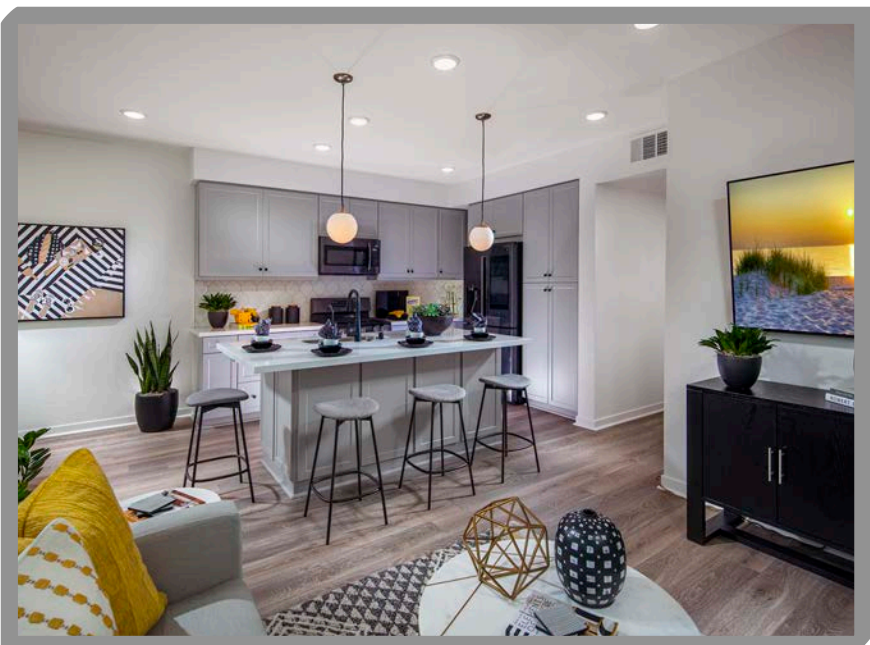
## Indigo at Canvas Park - Plan 1

Ontario, CA

By: Brookfield Residential

Marketing Director: Meghan Strange

Interiors: Chameleon Design



Rancho Cucamonga, CA

By: The New Home Company

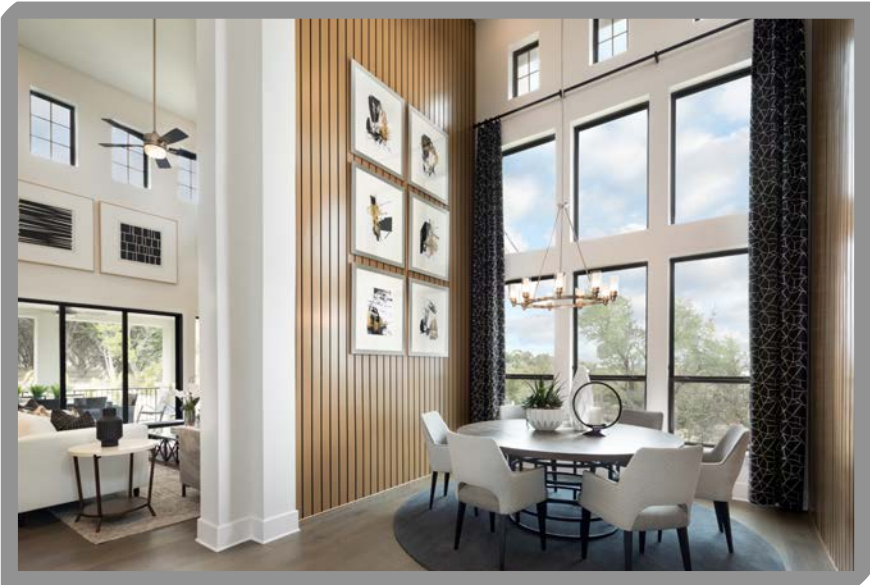
Marketing Director: Megan Eltringham

Interiors: Studio Mosaic





Category 49A - Best Interior Merchandising of a Model  
Priced \$500,000 to \$600,000



**The Summit at Lake Travis - The Crestview**

Spicewood, TX  
By: Westin Homes  
Marketing Director: Cassie Morgan  
Interiors: Mary DeWalt Design Group



**Sterling Grove - The St. Helena**

Surprise, AZ  
By: Toll Brothers  
Marketing Director: Kari Laszlo  
Interiors: Est-Est



**Summerlea Woods - The Allure**

Binbrook, ON, Canada  
By: Empire Communities  
Marketing Director: Michael Di Girolamo  
Interiors: Figure3



**The Que at Vibe - Plan 1**

Palm Springs, CA  
By: Woodbridge Pacific Group  
Marketing Director: Karen Spargo  
Interiors: Chameleon Design



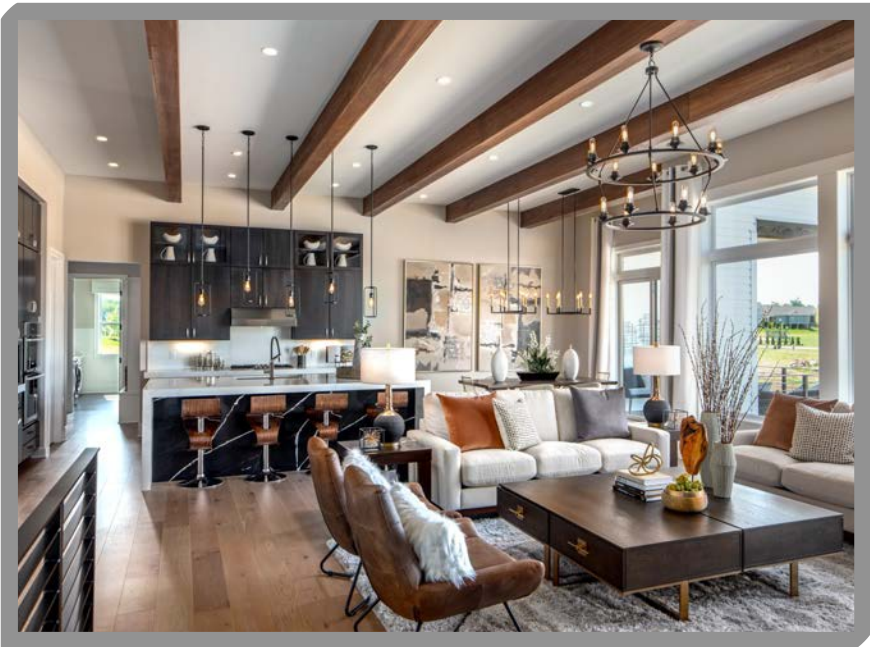
**The Que at Vibe - Plan 2**

Palm Springs, CA  
By: Woodbridge Pacific Group  
Marketing Director: Karen Spargo  
Interiors: Chameleon Design





# Category 49B - Best Interior Merchandising of a Model Priced \$600,000 to \$700,000



## Charleston II Modern Farmhouse

Canton, OH

By: Schumacher Homes

Marketing Director: Mary Schumacher Becker, MIRM, CSP, CM

Interiors: Possibilities by Design



## Sterling Grove - the Ballantyne

Surprise, AZ

By: Toll Brothers

Marketing Director: Kari Laszlo

Interiors: Ryan Young Interiors



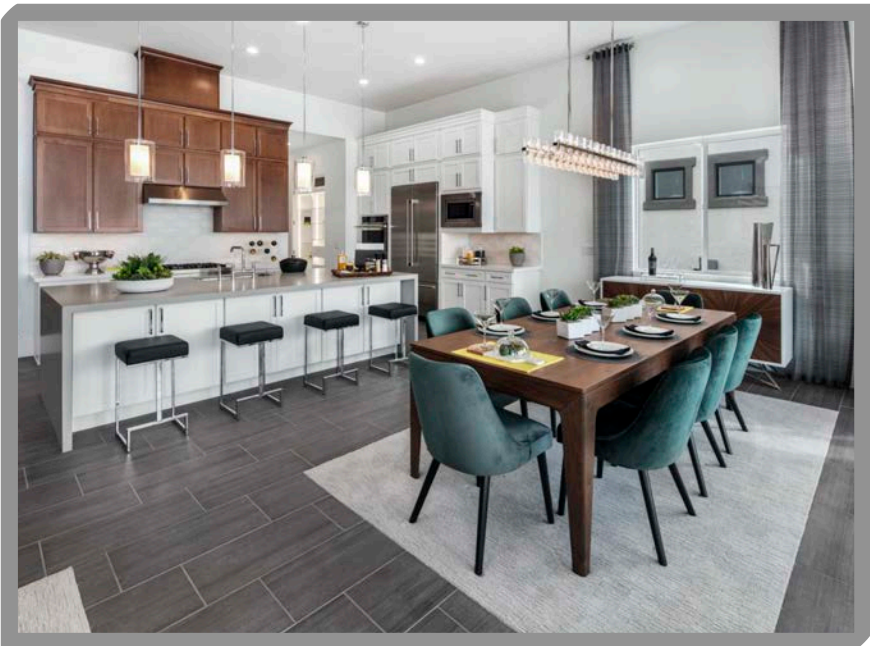
## North Hill, The Point Collection - The Yuma

Thornton, CO

By: Toll Brothers

Marketing Director: Brian Cassidy

Interiors: TRIO



## Edgeworth at Caramella Ranch - The Halsey

Reno, NV

By: Toll Brothers, Inc.

Marketing Director: Caryn Pollock

Interiors: Ryan Young Interiors



## Flair at Miralon - Plan 1

Palm Springs, CA

By: Woodbridge Pacific Group

Marketing Director: Karen Spargo

Interiors: Chameleon Design





## Category 50 - Best Interior Merchandising of a Model Priced \$700,000 to \$850,000



### **Retreat at The Canyon's - 5084 Enclave**

Castle Pines, CO

By: Shea Homes

Marketing Director: Cheryl Haflich

Interiors: Kimberly Timmons Interiors (KTI)



### **Verde River - The Madison**

Rio Verde, AZ

By: Toll Brothers

Marketing Director: Kari Laszlo

Interiors: Pacific Dimensions, Inc



### **Sterling Grove - The Hastings**

Surprise, AZ

By: Toll Brothers

Marketing Director: Kari Laszlo

Interiors: Studio Dwell



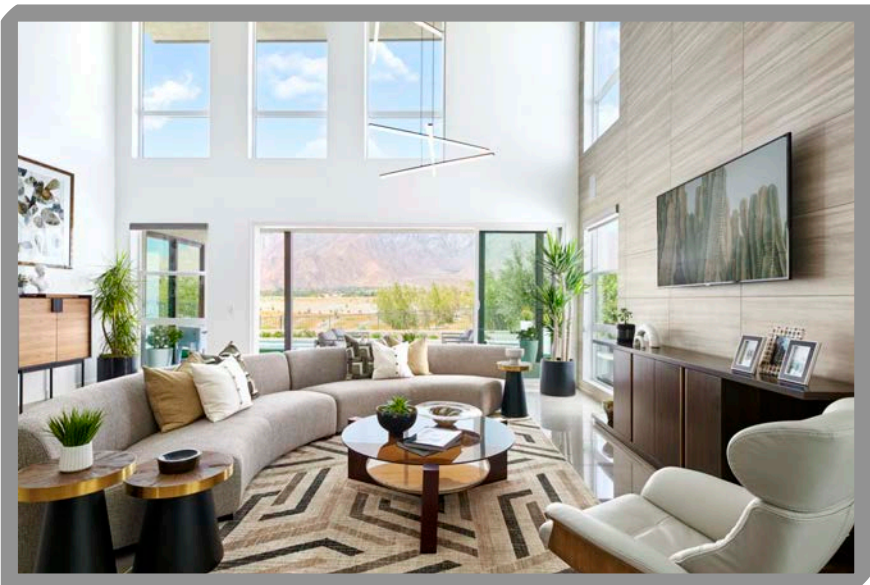
### **Flatiron Meadows - The Dillon**

Erie, CO

By: Toll Brothers

Marketing Director: Brian Cassidy

Interiors: Possibilities For Design



### **Flair at Miralon - Plan 4**

Palm Springs, CA

By: Woodbridge Pacific Group

Marketing Director: Karen Spargo

Interiors: Chameleon Design





# Category 51 - Best Interior Merchandising of a Model Priced \$850,000 to \$1 Million



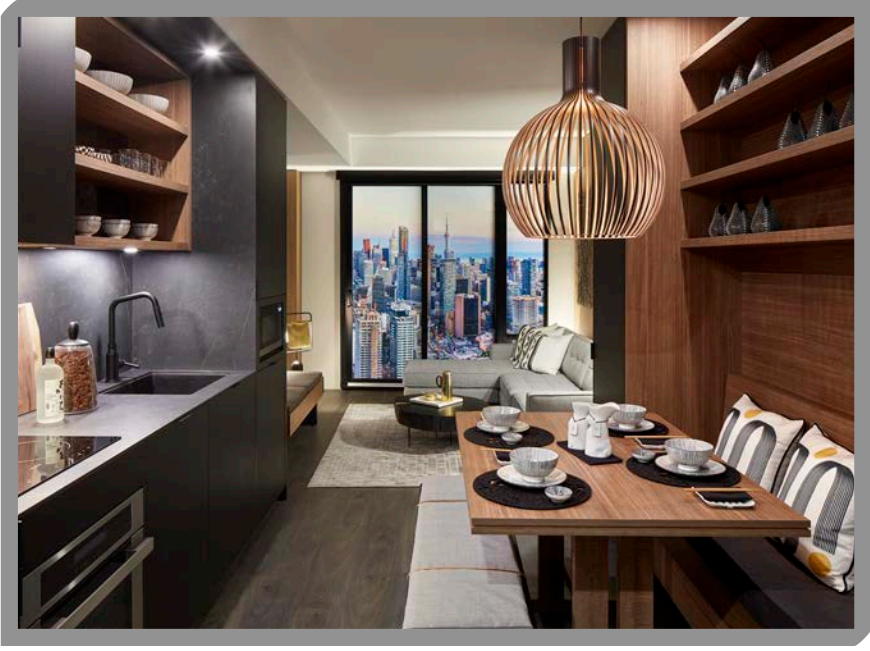
## Heirloom at Morrison Ranch - Plan 3

Gilbert, AZ  
By: Camelot Homes  
Interiors: Pacific Dimensions, Inc



## Latigo at Rancharrah - The Allure

Reno, NV  
By: Toll Brothers, Inc.  
Marketing Director Caryn Pollock  
Interiors: HRI Design



## 55 Charles

Toronto, ON, Canada  
By: MOD Developments  
Interiors: Cecconi Simone Inc



## Mesa Ridge Overlook Collection - The Grand Circle

Las Vegas, NV  
By: Toll Brothers  
Marketing Director: Maricela Maciel  
Interiors: Savannah Design Group



## Mesa Ridge Overlook Collection - The Sandstone

Las Vegas, NV  
By: Toll Brothers  
Marketing Director: Maricela Maciel  
Interiors: Savannah Design Group





## Category 52 - Best Interior Merchandising of a Model Priced over \$1 Million



### **123 Portland**

Toronto, ON, Canada  
By: Minto Communities  
Marketing Director: Alexis Albert  
Interiors: U31



### **Villas at Seven Desert Mountain - Plan 1**

Scottsdale, AZ  
By: Camelot Homes  
Interiors: Pacific Dimensions, Inc



### **Villas at Seven Desert Mountain - Plan 2**

Scottsdale, AZ  
By: Camelot Homes  
Interiors: Pacific Dimensions, Inc



### **Sereno Canyon - Mayne Plan**

Scottsdale, AZ  
By: Toll Brothers  
Interiors: Pacific Dimensions, Inc



### **Davidson Collection at Delta Coves - Plan 1**

Del Mar, CA  
By: Davidson Communities  
Marketing Director: Lenette Hewitt  
Interiors: Design Line Interiors





## Category 53- Best Interiors of a Custom Home



### **BUILDER Chōwa Concept Home**

Las Vegas, NV

By: Sekisui House & Woodside Homes

Interiors: Ryan Young Interiors

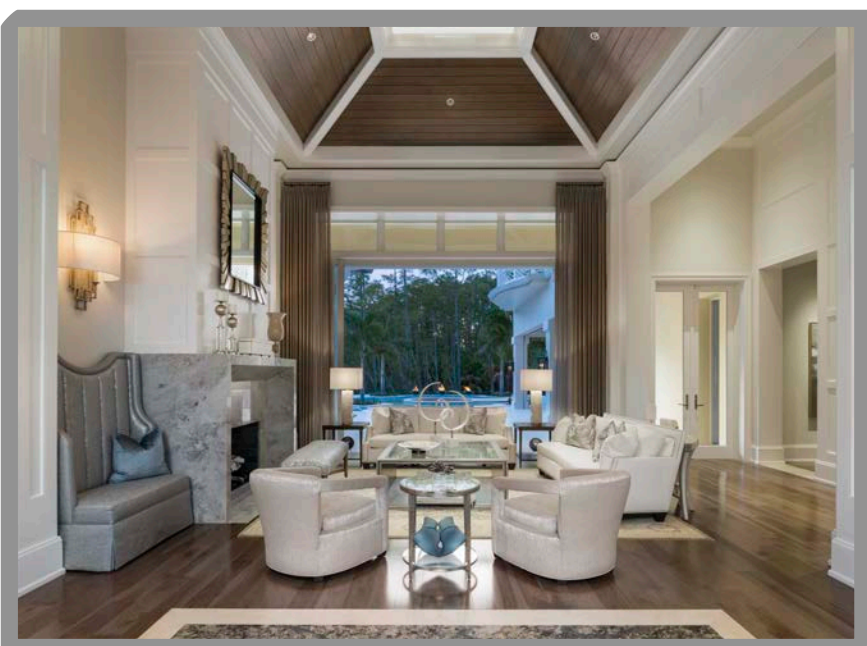


### **Ridgeway**

Naples, FL

By: Divco Custom Homes

Interiors: Collins DuPont Design Group



### **Corsini Lane**

Naples, FL

By: Harwick Homes

Interiors: Collins DuPont Design Group

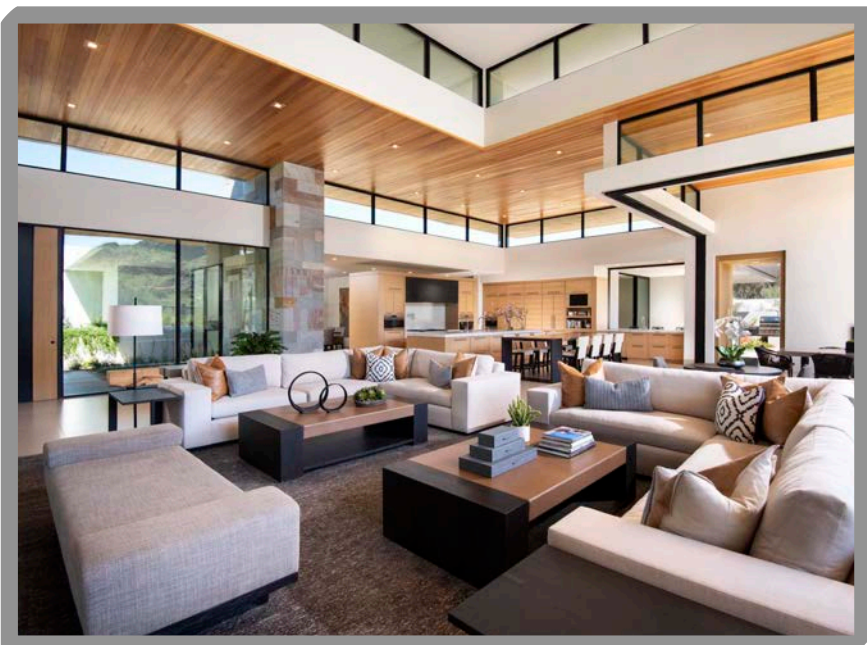


### **Dynamic Duo**

Bonita Spring, FL

By: BCBE Construction / Watermark Redevelopment

Interiors: Collins DuPont Design Group



### **Tonal Harmony**

Scottsdale, AZ

By: Argue Custom Homes

Interiors: Drewett Works





# Category 54 - Best Single Family Detached Model Home under 2,000 sf



## Santa Barbara American Tradition

Elgin, SC

By: Schumacher Homes

Marketing Director: Mary Schumacher Becker, MIRM, CSP, CMP



## Painted Prairie - the Envision

Aurora, CO

By: Epic Homes

Marketing Director: Chris Presley

Architect: BSB Design



## Sterling Grove - Concord Collection - The Midwood

Surprise, AZ

By: Toll Brothers

Marketing Director: Kari Laszlo

Architect: BSB Design



## Reserve at West Bloomfield - The Berks

West Bloomfield Township, MI

By: Toll Brothers

Marketing Director: Julia Perreca

Architect: Toll Architecture



## Sterling Grove-The Smithfield

Surprise, AZ

By: Toll Brothers

Marketing Director: Kari Laszlo

Architect: KTG Architecture + Planning





Category 55 - Best Single Family Detached Model Home  
Home 2,000 to 2,500 sf



**Charleston Modern Farmhouse**

Louisville, KY

By: Schumacher Homes

Marketing Director: Mary Schumacher Becker, MIRM, CSP, CMP



**Beverly II Carolina**

Columbia, SC

By: Schumacher Homes

Marketing Director: Mary Schumacher Becker, MIRM, CSP, CMP



**Independence - The Newport Surprise, AZ**

Millsboro, DE

By: Schell Brothers

Marketing Director: Alyssa Titus



**Pathways at Findlay Creek - The Blackburn**

Ottawa, ON, Canada

eQ Homes

Marketing Director: Tobin Kardish

Architect: Norma King Design



**Bowes Creek Country Club - The Fairways Collection -  
The Bowan**

Elgin, SC

By: Toll Brothers

Marketing Director: Julia Perreca

Architect: Toll Architecture



**The Colony at The Grand - Battle Traces V Plan 15**

Fairhope, AL

By: Stuart Construction

Marketing Director: Barbara Thomas

Home Designer: Larry Garnett





# Category 56 - Best Single Family Detached Model Home 2,501 to 3000 sf



## Olivia Modern Hill Country

Louisville, KY

By: Schumacher Homes

Marketing Director: Mary Schumacher Becker, MIRM, CSP, CMP



## Charleston II Modern Farmhouse

Canton, OH

By: Schumacher Homes

Marketing Director: Mary Schumacher Becker, MIRM, CSP, CMP



## Provence - The Williams

Austin, TX

By: Brookfield Residential

Marketing Director: Cory Finch

Architect: Danielian Associates Architects + Planners



## Toll Brothers at Verde River - The Madison

Rio Verde, AZ

By: Toll Brothers

Marketing Director: Kari Laszlo

Architect: BSB Design



## Provence - The Oliver

Ottawa, ON, Canada

By: eQ Homes

Marketing Director: Tobin Kardish

Architect: West of Main





# Category 57 - Best Single Family Detached Model Home 3,001 to 3,500 sf



## The Villas at Seven Desert Mountain - Plan 1B

Scottsdale, Arizona

By: Camelot Homes

Architect: Robert Hidey Architects



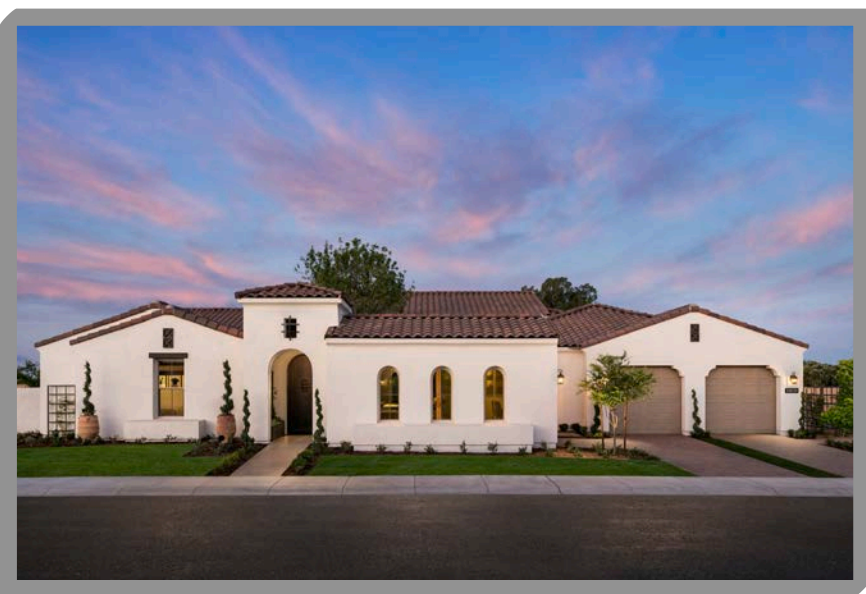
## Founders Pointe at Midtown - The Grantham

Mount Pleasant, SC

By: Crescent Homes

Marketing Director: Lee Miller

Architect: Danielian Associates Architects + Planners



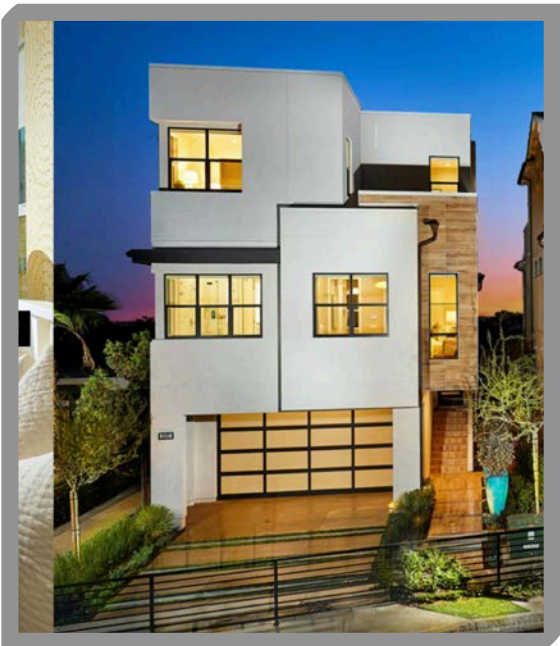
## Sterling Grove - The Hastings

Surprise, AZ

By: Toll Brothers

Marketing Director: Kari Laszlo

Architect: Mark Scheurer



## Harbor View at Pacifica San Juan - The Tidewater

San Juan Capistrano, CA

By: Toll Brothers

Marketing Director: Dottie Sweeney

Architect: Woodley Architectural Group



## Ocean Place - Plan 5

Seal Beach, CA

By: Shea Homes

Marketing Director: Karen Ellerman

Architect: Bassenian Lagoni Architects





# Category 58 - Best Single Family Detached Model Home 3,501 to 4,000 sf



## Heirloom at Morrison Ranch - Plan 2C

Gilbert, AZ  
By: Camelot Homes  
Architect: Robert Hidey Architects



## Reserve at Center Square - Rowling Modern Farmhouse

Eagleville, PA  
By: Toll Brothers  
Marketing Director: Kristin Mongello  
Architect: Toll Architecture



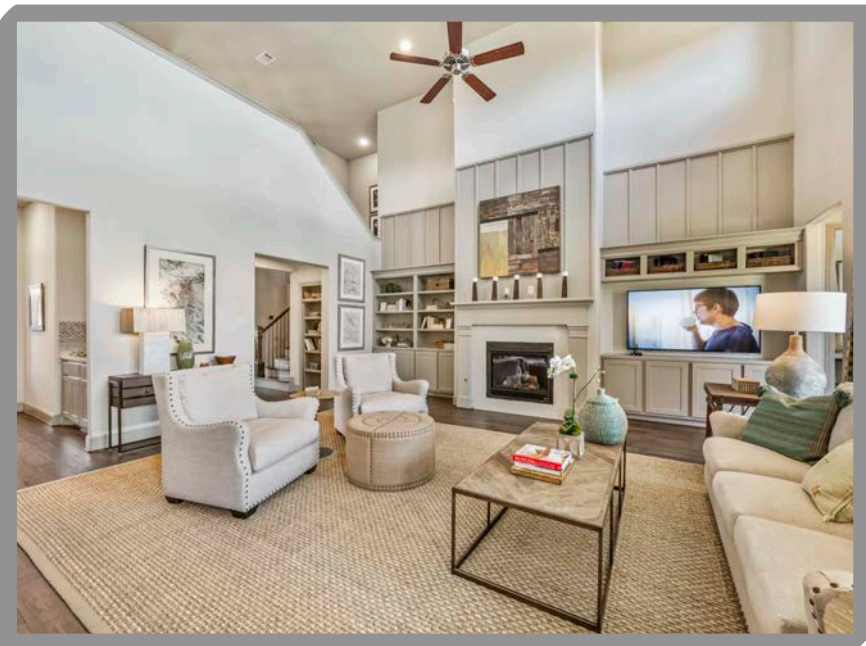
## Boulder Ranch - the Munari

Scottsdale, AZ  
By: Toll Brothers  
Marketing Director: Kari Laszlo  
Architect: Bassenian Lagoni Architects



## Lakes at Legacy - The Grand Whitehall

Prosper, TX  
By: Grand Homes  
Marketing Director: Melissa Brooks



## Fulbrook on Fulshear Creek

Fulshear, TX  
By: Empire Communities  
Marketing Director: Jennifer Leccese  
Architect: Quisenberry Design Studio





# Category 59 - Best Single Family Detached Model Home over 4,000 sf

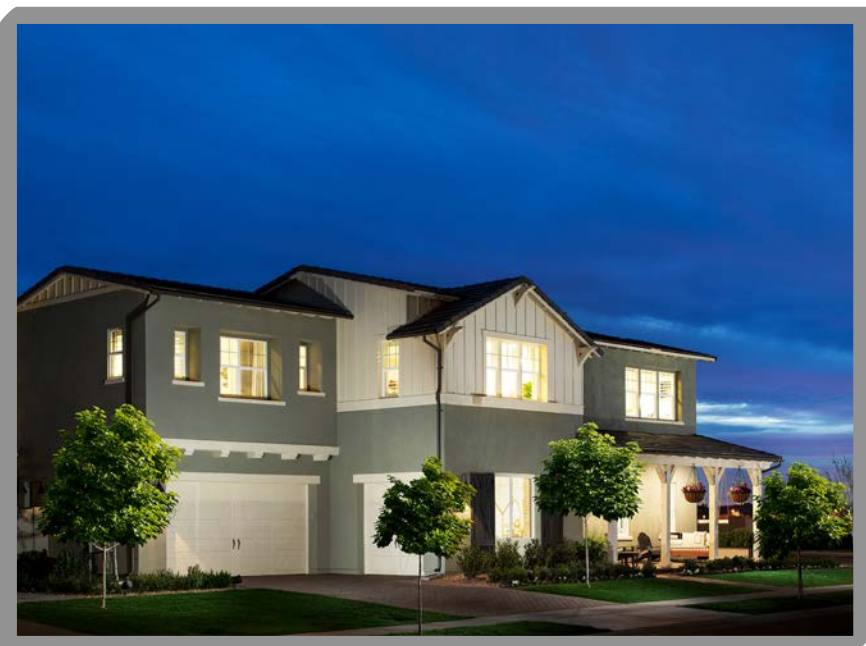


## The Villas at Seven Desert Mountain - Plan 2YC

Scottsdale, AZ, USA

By: Camelot Homes

Architect: Robert Hidey Architects

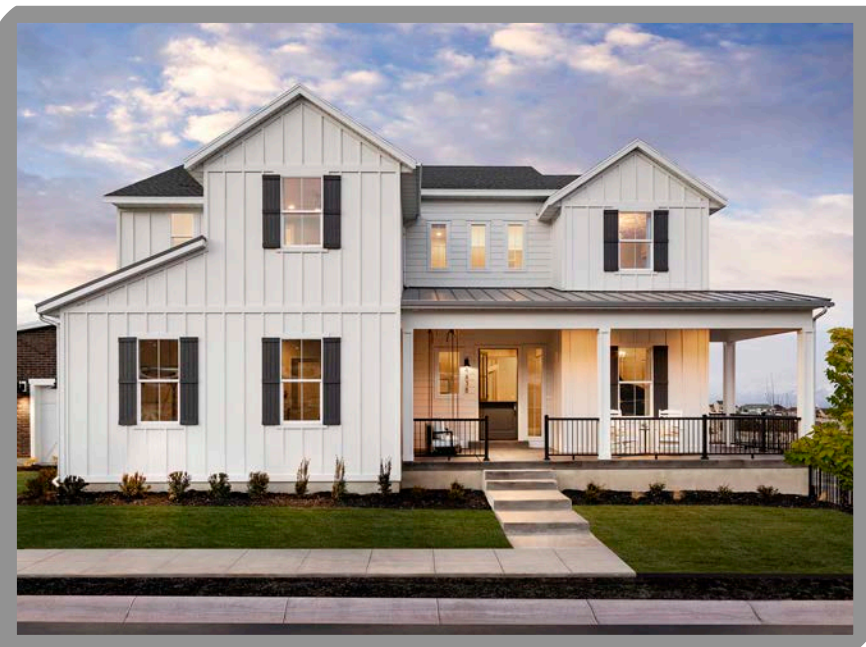


## Heirloom at Morrison Ranch - Plan 3B

Gilbert, AZ

By: Camelot Homes

Architect: Robert Hidey Architects



## Toll Brothers at Rosecrest - Reserve Collection - The Collet

Herriman, UT

By: Toll Brothers

Marketing Director: Kari Laszlo

Architect: BSB Design



## Mesa Ridge View Point Collection - The Arnight

Las Vegas, NV

By: Toll Brothers

Marketing Director: Maricela Maciel

Architect: edinger Architects



## Farm to Table

Wilsonville, OR

By: Renaissance Homes

Marketing Director: Nancy Haskin

Designer - Lynnette Sandgren





## Category 60 - Best Multifamily Model Home



### Edge-on-Hudson - The Carroll

Sleepy Hollow, NY

By: Toll Brothers

Marketing Director: Andrea Meck

Architect: KTGy & Toll Architecture



### The Retreat at Seven Desert Mountain - The Pinnacle

Scottsdale, AZ

By: Family Development

Architect: Danielian Associates Architects + Planners



### Pinnacle at Millenia - Plan 6

Chula Vista, CA

By: Meridian Communities

Marketing Director: Lori Asaro - New Homes Now Selling, Inc.

Architect: KTGy Architecture + Planning

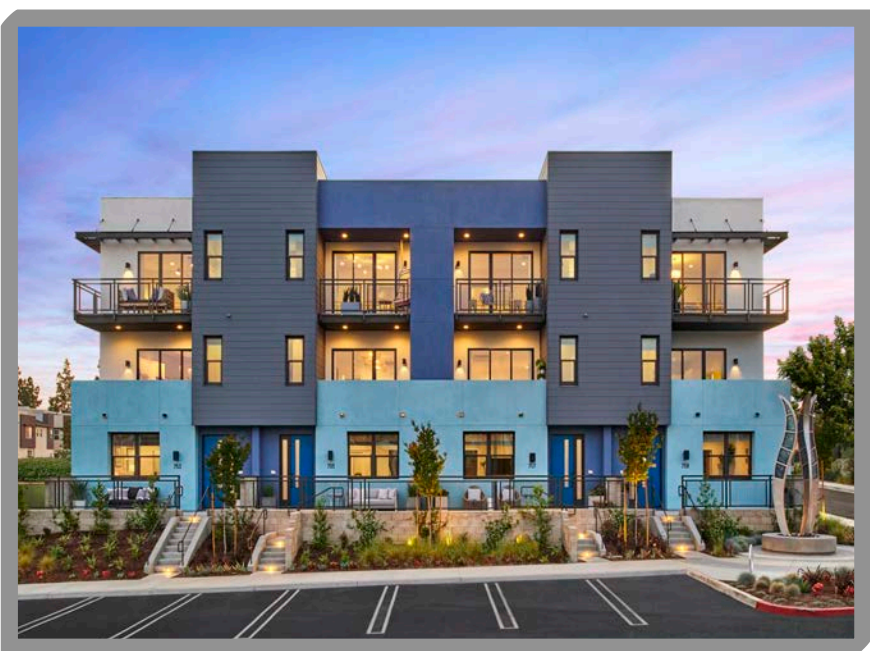


### Blachs - 302

Birmingham, AL

By: John Chapman, Farris Properties

Marketing Director: Darcie Plowden - Ingram New Homes



### West Village - Model 1

Brea, CA

By: Trumark Homes

Marketing Director: Carola Cherief

Architect: Bassenian Lagoni Architects





**Category 61A- Best One of a Kind Home -  
Custom or Spec - up to 9,000 sq. ft.**



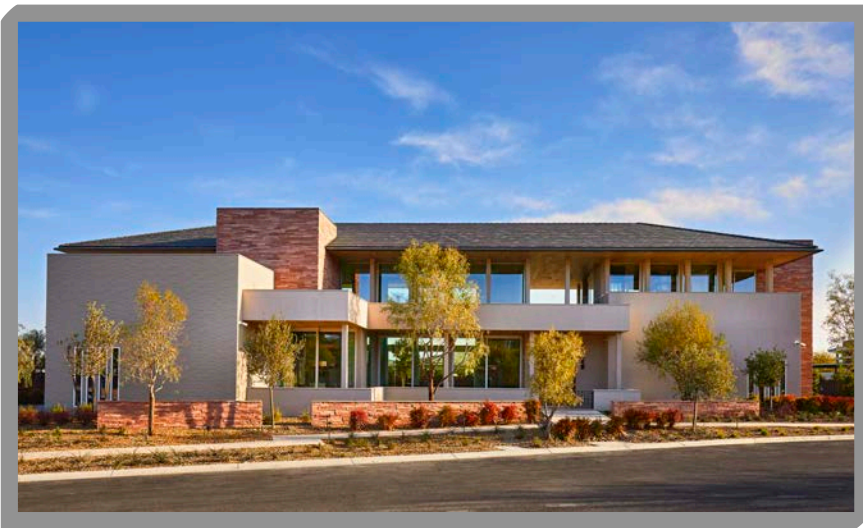
**Bayfront**

Newport Beach, CA  
By: Patterson Custom Homes  
Architect: Brandon Architects



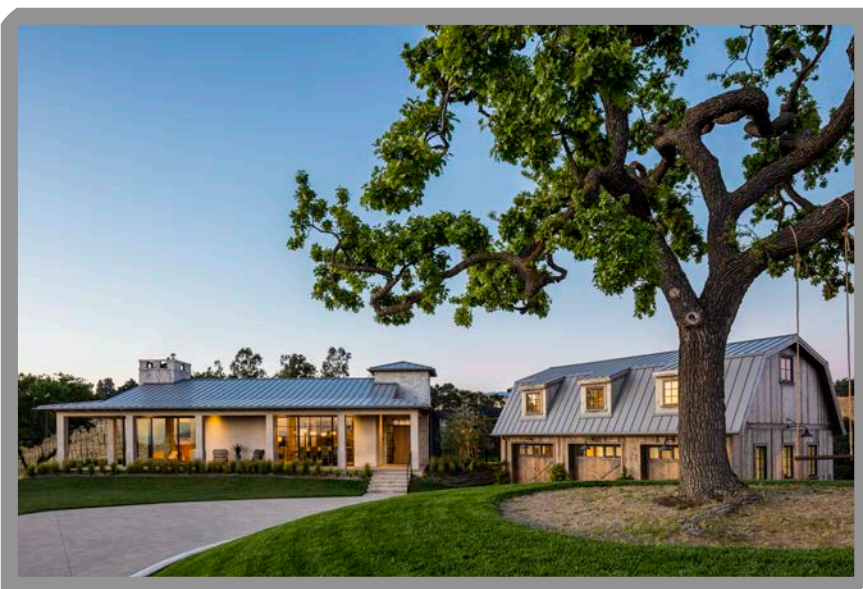
**Tonal Harmony**

Scottsdale, AZ  
By: Argue Custom Homes  
Architect: Drewett Works



**BUILDER Chōwa Concept Home**

Las Vegas, NV  
By: Sekisui House & Woodside Homes  
Architect: KTG Y Architecture + Planning



**The Farm**

Santa Ynez, CA  
By: Patterson Custom Homes  
Architect: Brandon Architects



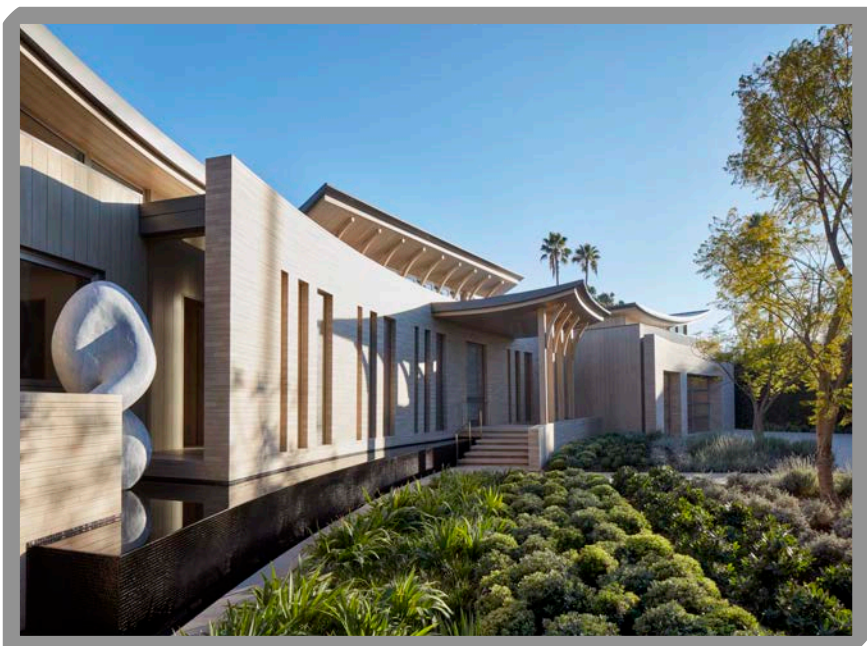


## Category 61B - Best One of a Kind Home - Custom or Spec - over 9,000 sq. ft.



### Moreno Residence

Los Angeles, CA  
By: Gordon Gibson Construction  
Architect: Landry Design Group, Inc.



### Ridge House

Los Angeles, CA  
By: Peter McCoy Construction  
Architect: Landry Design Group, Inc.



### Ocean

Newport Beach, CA  
By: Spinnaker Development  
Architect: Brandon Architects



### Cherry Hills Village Estate

Cherry Hills Village, CO  
By: Montare Builders  
Architect: KGA Studio Architects



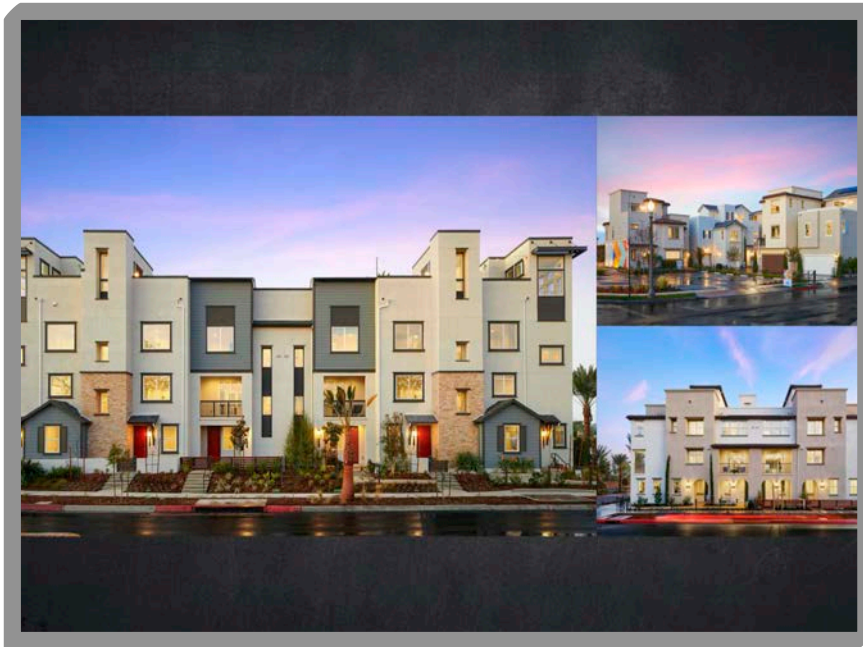
### The Crusader

Scottsdale, AZ  
By: Peak Ventures  
Architect: Drewett Works





## Category 62 - Multifamily Community of the Year - up to 4 stories



### **Canvas**

Anaheim, CA

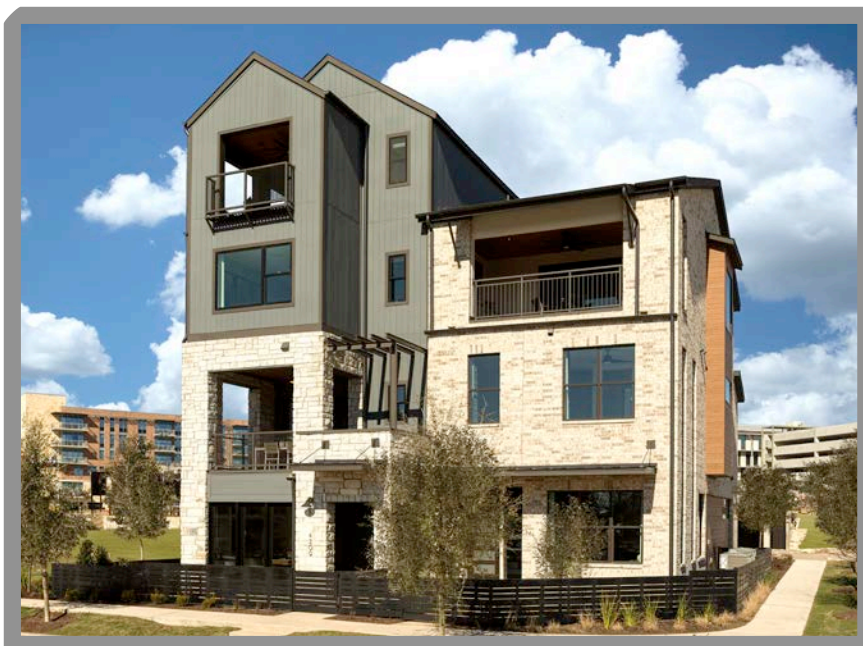
By: TRI Pointe Homes Southern California

Marketing Director: Natalie Barrios

Ad Agency: Greenhaus

Architect: WHA Architects Planners

Interiors: CDC Designs



### **The Grove at Shoal Creek**

Austin, TX

By: MileStone Community Builders

Marketing Director: Jared Glazar

Interiors: Mary DeWalt Design



### **Avella at Civita**

San Diego, CA

By: Toll Brothers

Marketing Director: Dottie Sweeney

Architect: Woodley Architectural Group



### **Edge-on-Hudson**

Sleepy Hollow, NY

By: Toll Brothers

Marketing Director: David Soyka - Argent Management LLC

Ad Agency: InterCommunicationsInc

Architect: KTGy Architecture + Planning



### **Solmar**

San Diego, CA

By: Pardee Homes

Marketing Director: April Gringras





## Category 63 - Multifamily Community of the Year - 4 Stories and above



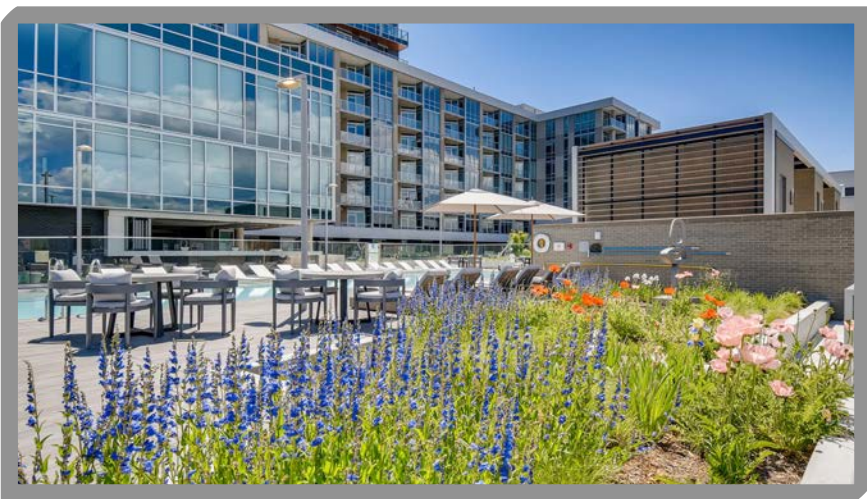
### **123 Portland**

Toronto, ON Canada

By: Minto Communities

Marketing Director: Alexis Albert

Ad Agency: Blackjet Inc.



### **Lakehouse on 17th**

Denver, CO

By: NAVA Real Estate Development

Marketing Director: Sarah Stone

Interior Design: TRIO



### **Solana Fitzsimons**

Central Park, CO

By: Reylenn

Interior Design: TRIO



### **Nørdic Condos**

Toronto, ON, Canada

By: Collecdev

Marketing Director: Natascha Pieper

Ad Agency: Montana Steele Strategic Marketing



### **Tretti**

Toronto, ON, Canada

By: Collecdev

Marketing Director: Natascha Pieper

Ad Agency: Montana Steele Strategic Marketing





## Category 64 - Detached Community of the Year



### **The Villas at Seven Desert Mountain**

Scottsdale, AZ

By: Camelot Homes

Architect: Robert Hidey Architects

Interiors: Pacific Dimensions



### **Cachet Mount Hope**

Toronto, ON, Canada

By: Cachet Estate Homes

Ad Agency: Montana Steele Strategic Marketing



### **Harbor View at Pacifica San Juan**

San Juan Capistrano, CA

By: Toll Brothers

Marketing Director: Dottie Sweeney



### **The Highlands**

San Diego, CA

By: Pardee Homes

Marketing Director: April Gringras



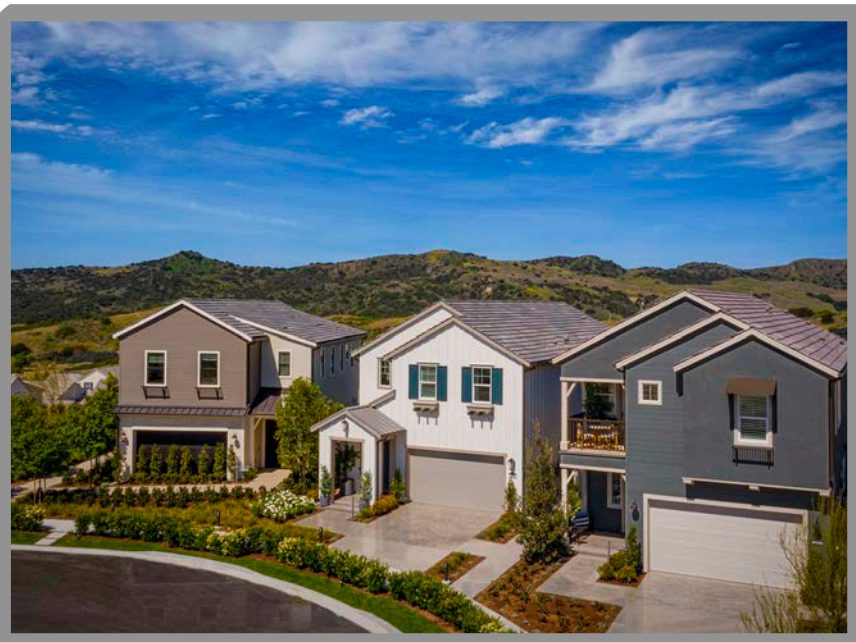
### **Silver Crest at Russell Ranch**

Folsom, CA

By: The New Home Company

Marketing Director: Megan Vantassel

Ad Agency: Paolucci, Salling & Martin Communication Arts



### **Sterling at Rancho Mission Viejo**

Rancho Mission Viejo, CA

By: The New Home Company

Marketing Director: Megan Eltringham

Ad Agency: Paolucci, Salling & Martin Communication Arts





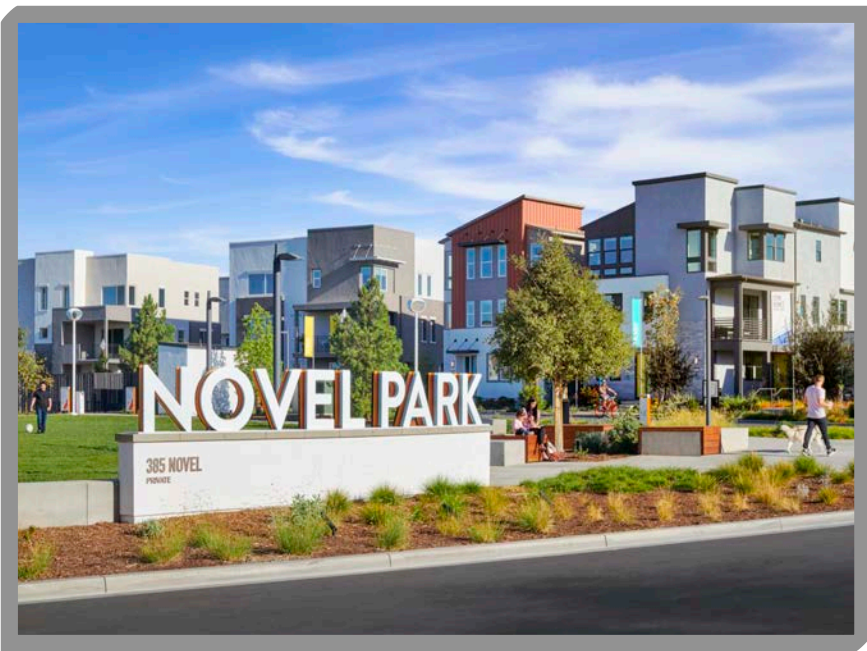
## Category 65 - Master Planned Community of the Year



**Tesororo Viejo**  
Madera, CA  
By: Tesoro Viejo Development  
Karen McCaffrey  
Ad Agency: Greenhaus



**Nexton**  
Summerville, SC  
By: Newland  
Marketing Director: Cassie Cataline  
Ad Agency: Strada Advertising



**Great Park Neighborhoods**  
Irvine, CA  
By: FivePoint  
Marketing Director: Jann Rowe  
Ad Agency: Strada Advertising



**ARTAVIA**  
Conroe, TX  
By: AIRIA Development Company  
Marketing Director: Lisa Connell  
Ad Agency: Anderson Hanson Blanton



**Sterling Grove**  
Surprise, AZ  
By: Toll Brothers  
Marketing Director: Kari Laszlo